



CYBER VALLEY

in Maryland's B/W Corridor

U.S. Cyber Command was established at Fort George G. Meade ("Ft. Meade"), a DoD *Center of Excellence* in Information, Intelligence and Cyber in 2010, and was elevated to a unified combatant command in 2017. Due to the advent of Silicon Valley technology companies, and the growth of local, Maryland-based cybersecurity companies in the area, many refer to the B/W Corridor as *The Silicon Valley of Cybersecurity*, or simply, **Cyber Valley**.

Maryland's educational institutions that are NSA-DHA certified Centers of Excellence for cybersecurity education, research and training:

- Bowie State University
- Capitol College Tech University
- Johns Hopkins University
- The Maryland Innovation and Security Institute ("MISI")
- Towson University
- United States Naval Academy
- University of Maryland-Baltimore County
- University of Maryland-College Park
- University of Maryland-University College
- National Cryptologic Museum¹

¹A private-public partnership between the NSA and the National Cryptologic Museum Foundation

²Since January 2018, the NBP has been less than 94% leased due to the U.S. Government's delayed leasing of 310 NBP, the newest building in their secure campus.

COPT – CYBER LANDLORD OF CHOICE

COPT's portfolio of class A office product is uniquely positioned to accommodate the rapid growth of cybersecurity companies whose businesses depend on proximity to customers in and around Ft. Meade. In addition to 2 undisclosed U.S. Government secure campuses, COPT owns 4 office parks that support Ft. Meade and the cybersecurity mission: The National Business Park ("NBP"), Arundel Preserve, Airport Square, and Columbia Gateway.

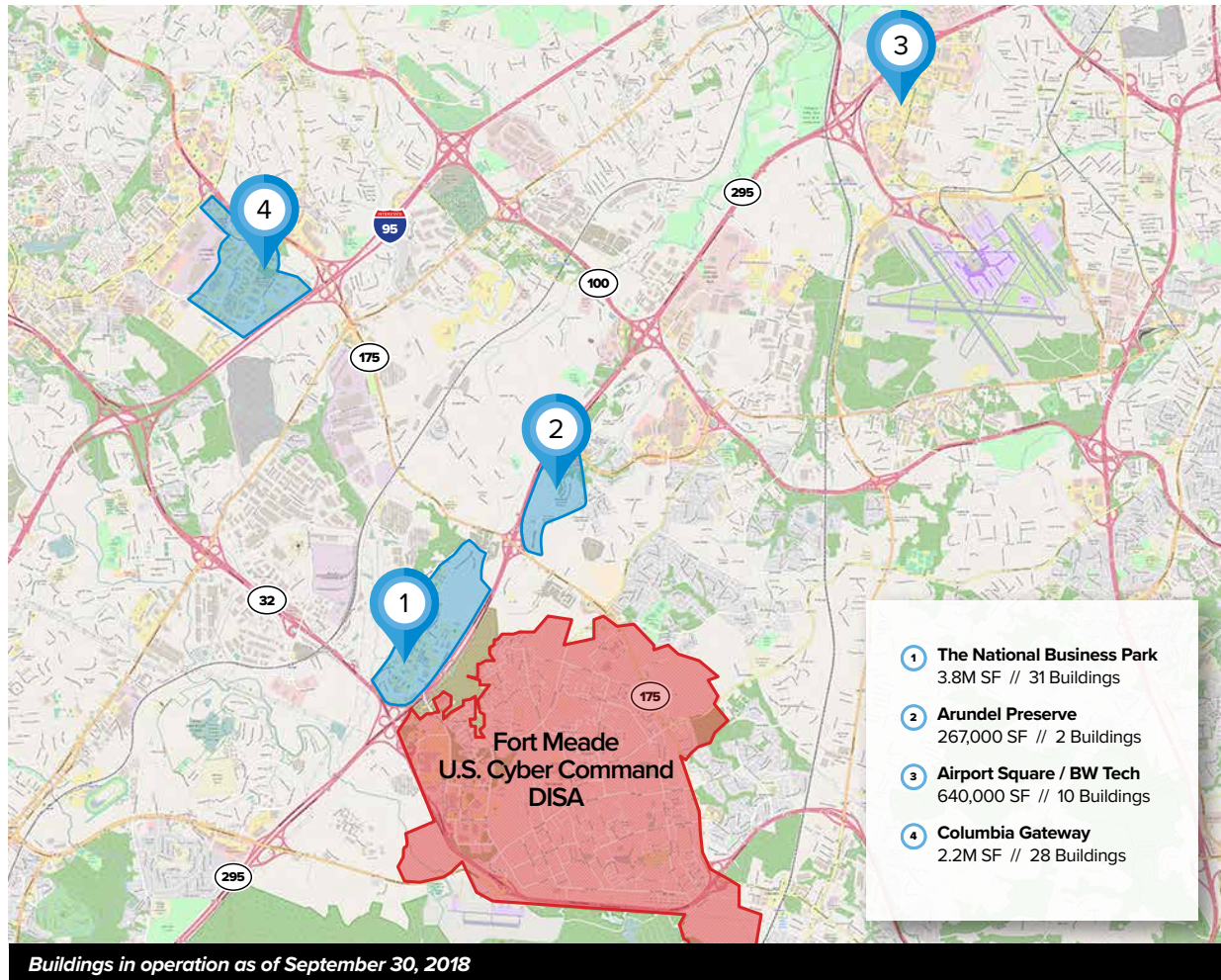
At September 30, 2018, these 6 locations constituted 41% of COPT's core portfolio square footage and 46% of annualized core portfolio revenues. The Company also owns land at these locations that can accommodate 4 million SF of future development. Since U.S. Cyber Command was established at the end of 2010, COPT has completed 2.5 million SF of direct leasing with cyber tenants, representing 14% of its core portfolio. Much of this leasing has taken place at The National Business Park, Arundel Preserve, and in Columbia Gateway.

THE NATIONAL BUSINESS PARK – IRREPLACEABLE PROXIMITY TO U.S. CYBER COMMAND

The National Business Park is COPT's wholly-owned 3.8 million SF office park that contains 31 class A office buildings leased to the U.S. Government and defense/IT contractors serving missions at Ft. Meade. The NBP is adjacent to Ft. Meade, essentially defining the installation's northwestern border. Due in large part to this proximity, The NBP historically has maintained occupancies north of 94%, where new construction built to meet new demand often represents the park's only vacancy.² Since the founding of U.S. Cyber Command, an additional 1,006,000 SF of leasing specifically related to cyber has occurred at The NBP, representing 26% of the park.

ARUNDEL PRESERVE – STONE’S THROW FROM FT. MEADE

COPT’s Arundel Preserve office park is integrated into an amenity-rich, mixed-use development located one mile north of Ft. Meade’s northern border. One of COPT’s newer projects, Arundel Preserve currently consists of two buildings totaling 267,000 SF, 85% of which is leased to cybersecurity tenants. COPT owns land in this park that can support another 960,000 SF of development.



COLUMBIA GATEWAY – WHERE CYBER COMPANIES GROW

Columbia Gateway is a 6.7 million SF office and industrial park located within 7 miles of Ft. Meade. Close enough to serve U.S. Cyber Command and other high-tech missions at Ft. Meade, without the premium rents paid at The National Business Park and with immediate access to I-95 and a wide array of retail amenities, Columbia Gateway is a preferred location for new and established cybersecurity firms. With 28 buildings totaling 2.2 million SF, COPT is the largest landlord in Columbia Gateway and has 20% of its space leased to cybersecurity tenants.

