# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 24, 2002

## CORPORATE OFFICE PROPERTIES TRUST

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation)

0-20047

(Commission File Number)

23-2947217

(IRS Employer Identification Number)

8815 Centre Park Drive, Suite 400 Columbia, Maryland 21045

(Address of principal executive offices)

(410) 730-9092

(Registrant's telephone number, including area code)

#### Item 7. Financial Statements and Exhibits

The information contained in the attached exhibit is unaudited and should be read in conjunction with the Registrant's annual and quarterly reports filed with the Securities and Exchange Commission.

Exhibit Number Description

99.1 Supplemental information dated March 31, 2002 for Corporate Office Properties Trust.

#### Item 9. Regulation FD Disclosure

In connection with its release of earnings on April 24, 2002, the Registrant is making available certain additional information pertaining to its properties and operations as of and for the period ended March 31, 2002. This information is filed herewith as Exhibit 99.1 and is incorporated herein by reference.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 24, 2002

CORPORATE OFFICE PROPERTIES TRUST

By: /s/ RANDALL M. GRIFFIN

Name: Randall M. Griffin

Title: President and Chief Operating Officer

By: /s/ ROGER A. WAESCHE, JR.

Name: Roger A. Waesche, Jr. Title: *Chief Financial Officer* 

# QuickLinks

<u>Item 7. Financial Statements and Exhibits</u> <u>Item 9. Regulation FD Disclosure</u>

**SIGNATURES** 

# **Supplemental Information** (Unaudited)

March 31, 2002



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#### To Members of the Investment Community:

We prepared this supplemental information package to provide you with additional detail on our properties and operations. The information in this package is unaudited, filed with the Securities and Exchange Commission and should be read in conjunction with our quarterly and annual reports. If you have any questions or comments, please contact Ms. Mary Ellen Fowler, Vice President, Finance and Investor Relations at (410) 992-7324 or maryellen.fowler@copt.com.

#### Reporting Period Highlights—First Quarter 2002

Financial Results

- Reported FFO—diluted of \$11,373,000 or \$.33 per share/unit for the first quarter of 2002 as compared to \$10,102,000 or \$.31 per share/unit for the comparable 2001 period, representing an increase of 6.5% per share/unit. FFO—diluted increased \$1,271,000 or 12.6%, over the comparable 2001 period.
- Reported AFFO—diluted of \$9,541,000 or \$.27 per share/unit for the first quarter of 2002 as compared to \$8,296,000 or \$.25 per share/unit for the comparable 2001 period, representing an increase of 8.0% per share/unit.
- Our assets exceeded \$1 billion as of March 31, 2002.

- Constellation Real Estate, Inc., our largest shareholder, sold its entire ownership position of 8,876,172 common shares in a public offering at a price of \$12.04 per share. As part of this offering, we also sold 2,084,828 common shares and realized gross proceeds of \$25.1 million on March 5, 2002 which was used to repay outstanding debt. As a result, our common shares available to be publicly traded have doubled and our institutional ownership has almost tripled.
- We expanded our Deutsche Bank revolving credit facility capacity from \$125 to \$150 million and added an option to extend the maturity date for a one-year period to March 31, 2005, subject to certain conditions.
- As of March 31, 2002, our debt to market capitalization is 50.7% and our debt to undepreciated book value of real estate assets is 57.4%. We achieved an EBITDA interest coverage ratio of 2.7x and an EBITDA fixed charge coverage ratio of 2.0x for this quarter. Our quarterly weighted average interest rate dropped to 6.52% in the first quarter of 2002 from 6.85% in the prior quarter.
- In January, BB&T Capital Markets initiated coverage of our stock with a Buy recommendation. As a result, we now have equity research coverage provided by seven analysts.

#### Operations

- Our same property cash NOI increased by 4.1% over the quarter ended March 31, 2001 for the 82 properties comprising our same property portfolio. This improvement is primarily attributable to tighter control over operating costs.
- Overall occupancy was 94% as of March 31, 2002. The occupancy rate was 93% in the Baltimore/Washington Corridor, which represents 61% of our office square footage and 64% of our total office revenues for the first quarter of 2002. We are 95% leased as of March 31, 2002.
- Weighted average lease term of our office portfolio is 4.4 years as of March 31, 2002, with an average contractual rental rate (including tenant reimbursements
  of operating costs) of \$18.52 per square foot.

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#### Joint Ventures

- On February 25, 2002, we acquired the remaining 50% joint venture interest in 2701 Technology Drive for \$5.4 million and now directly own the 117,450 square foot property located in the National Business Park. As of March 31, 2002, this recently developed building was 100.0% leased. We simultaneously received \$14.7 million of a \$34.0 million, seven-year loan which bears interest at a fixed rate of 7.0% and repaid the joint venture's outstanding construction loan obligation of \$10.0 million. \$4.4 million of the remaining proceeds partially funded the \$5.4 million payment noted above. The balance of the \$34.0 million loan will be disbursed upon rent commencement of our 2711 Technology Drive property, which is anticipated in June 2002.
- We acquired our joint venture partner's 20% interest in the 43,785 square foot operating property located in Montpelier Research Park for \$326,000 on February 21, 2002. We simultaneously sold this property and realized a gain of \$352,000.

#### Development

- For the quarter, we signed three leases aggregating 71,693 square feet of development space at 1304 Concourse and 6724 Alexander Bell Drive.
- In March, we sold 1362 Mellon Road, a development property, for a gain of \$597,000.

#### Subsequent Events

- In April, we acquired five buildings totaling 166,625 square feet located in the B/W Corridor for \$16.3 million. These buildings are 98.3% occupied. Four of
  these buildings, totaling 109,449 square feet, contribute to our market concentration in the Howard County perimeter submarket where we now own 19
  properties aggregating over 1.2 million square feet.
- We executed two five-year leases totaling 71,243 square feet for 6731 Columbia Gateway Drive in April, increasing this building's leasing to 57.6%. Accordingly, our overall development pre-leasing has improved from 34.9% at year end to 57.0%.

Note: This supplemental information contains "forward looking" statements, as defined in the Private Securities Litigation Reform Act of 1995, that are based on the Company's current expectations, estimates and projections about future events and financial trends affecting the financial condition of the business. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. These statements are not guarantees of future performance, events or results and involve potential risks and uncertainties. Accordingly, actual results may differ materially. The Company undertakes no obligations to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For further information, please refer to the Company's filings with the Securities and Exchange Commission.

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## **Quarterly Selected Financial Summary Data**

#### (Dollars in thousands)

		2002				200	1			
	N	Iarch 31	D	ecember 31	S	eptember 30		June 30	1	March 31
Total Revenues from Real Estate Operations	\$	34,499	\$	33,460	\$	32,050	\$	28,711	\$	28,851
Net Operating Income from Real Estate Operations		24,306		23,358		22,394		20,153		20,385
EBITDA		22,919		22,731		21,411		20,471		19,490

Net Income before Preferred Dividends	5,295		5,893		5,222		5,081		3,726
Preferred Dividends	(2,533)		(2,533)		(1,830)		(1,613)		(881)
Net Income Available to Common Shareholders	\$ 2,762	\$	3,360	\$	3,392	\$	3,468	\$	2,845
Funds From Operations (FFO)—Diluted	\$ 11,373	\$	11,462	\$	11,034	\$	10,560	\$	10,102
FFO per diluted share	\$ 0.33	\$	0.34	\$	0.33	\$	0.32	\$	0.31
Adjusted FFO—Diluted	\$ 9,541		- ,	\$	9,106	\$	8,591	\$	8,296
Adjusted FFO per diluted share	\$ 0.27	\$	0.25	\$	0.27	\$	0.26	\$	0.25
Payout Ratios:									
FFO—Diluted <sup>(A)</sup>	65.35%	, D	60.80%	D	62.71%	, D	62.43%	, D	64.87%
AFFO—Diluted <sup>(B)</sup>	77.90%	, D	81.41%	D	75.98%	, D	76.73%	, D	78.99%
T ( I D) ( I D) ( II d)	0.000	Φ.	0.066	•	0.613	Φ.	0.060		<b>-</b> 224
Total Dividends/Distributions	\$ 9,829	\$	9,366	\$	8,613	\$	8,069	\$	7,334

<sup>(</sup>A) Computed by dividing total dividends/distributions (except for dividends on Series B, E and F Cumulative Redeemable Preferred Shares which are deducted to calculate FFO) by FFO diluted.

Note: The above presentation does not separately report discontinued operations.

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## **Quarterly Consolidated Balance Sheets**

## (Dollars in thousands except per share data)

		2002		2001		
		March 31	December 31	September 30	June 30	March 31
Assets						
nvestment in real estate:						
Land—operational	\$	165,685				
Land—development		29,544	26,751	23,507	24,488	24,683
Construction in progress		38,140	37,493	33,860	30,066	22,228
Buildings and improvements		755,597	738,320	682,474	624,635	615,586
Investment in and advances to unconsolidated real estate joint ventures		10,740	11,047	8,005	12,009	6,877
Less: accumulated depreciation	_	(57,245)	(51,552)	(46,361)	(41,659)	(37,652
Net investment in real estate		942,461	927,053	859,274	792,000	772,342
Cash and cash equivalents		4,250	6,640	7,881	2,962	3,806
Restricted cash		6,977	4,947	4,116	9,633	4,468
Accounts receivable, net		4,909	3,805	4,720	4,855	5,519
Investment in and advances to other unconsolidated entities		2,105	2,112	1,939	2,041	2,159
Deferred rent receivable		11,651	11,447	10,511	9,804	9,335
Deferred charges, net		18,175	16,884	16,561	16,357	15,550
Prepaid and other assets		10,991	9,551	8,145	9,383	6,726
Furniture, fixtures and equipment, net of accumulated depreciation		1,717	1,771	1,699	1,772	1,807
Total assets	s	1,003,236	\$ 984,210	\$ 914,846	\$ 848,807	\$ 821,712
Liabilities and beneficiaries' equity Liabilities:						
Mortgage loans payable	\$	573,821	\$ 573,327	\$ 508,715	\$ 475,999	\$ 478,913
Accounts payable and accrued expenses		11,355	10,674	8,923	13,361	10,889
Rents received in advance and security deposits		6,805	6,567	4,319	4,023	4,236
Dividends/distributions payable		9,426	8,965	8,346	7,918	7,203
Fair value of derivatives		2,720	3,781	3,894	2,232	1,993
Other liabilities		7,171	12,193	11,082	10,637	10,243

<sup>(</sup>B) Computed by dividing total dividends/distributions (except for dividends on Series B, E and F Cumulative Redeemable Preferred Shares which are deducted to calculate AFFO) by AFFO diluted.

Total liabilities	611,298	615,507	545,279	514,170	513,477
Minority interests:					
Preferred Units in the Operating Partnership	24,367	24,367	24,367	24,367	24,367
Common Units in the Operating Partnership	81,905	80,158	80,720	78,900	79,792
Other consolidated partnerships	286	257	231	224	166
·	106 770	404.505	407.240	100.101	404.00
Total minority interests	106,558	104,782	105,318	103,491	104,325
Commitments and contingencies	_	_	_	_	_
Beneficiaries' equity:					
Preferred Shares (\$0.01 par value; 10,000,000 authorized);					
40,693 designated as Series A Convertible Preferred Shares of					
beneficial interest (no shares issued as of March 31, 2002) 1,725,000 designated as Series B Cumulative Redeemable Preferred	_		_	_	_
Shares of beneficial interest (1,250,000 shares issued as of March 31, 2002)	13	13	13	13	13
544,000 designated as Series D Cumulative Convertible Redeemable Preferred Shares of beneficial interest (544,000 shares issued as of March 31, 2002)	5	5	5	5	5
1,265,000 designated as Series E Cumulative Redeemable Preferred Shares of beneficial interest (1,150,000 shares issued as of March 31, 2002)	11	11	11	11	_
1,425,000 designated as Series F Cumulative Redeemable Preferred Shares of beneficial interest (1,425,000 shares issued as of March 31, 2002)	14	14	14	_	
Common Shares of beneficial interest (\$0.01 par value; 45,000,000	17	17	17		
authorized, 22,938,151 shares issued as of March 31, 2002)	229	208	208	207	206
Treasury Shares, at cost (166,600 shares as of March 31, 2002)	(1,415)	(1,415)	(1,415)		
Additional paid-in capital Cumulative dividends in excess of net income	307,500 (16,446)	285,362	284,834	249,618	221,683
Value of unearned restricted Common Share grants	(2,739)	(14,502) (3,275)	(13,618)		
Accumulated other comprehensive loss	(1,792)	(2,500)	(2,574)		
Total beneficiaries' equity	285,380	263,921	264,249	231,146	203,910
Total beneficiaries' equity and minority interests	391,938	368,703	369,567	334,637	308,235
Total liabilities and beneficiaries' equity	\$ 1,003,236 \$	984,210	\$ 914,846	\$ 848,807	\$ 821,712

# Quarterly Consolidated Statements of Operations and Funds From Operations (FFO)

## (Dollars and units in thousands)

		2002		2001		
	M	arch 31	December 31	September 30	June 30	March 31
Revenues						
Rental revenue	\$	30,538	\$ 29,957	\$ 29,011	\$ 25,960	\$ 25,619
Tenant recoveries and other revenue		3,961	3,503	3,039	2,751	3,232
<b>Total Revenues from Real Estate Operations</b>		34,499	33,460	32,050	28,711	28,851
Expenses						
Property operating		4,473	4,243	4,178	3,492	3,448
Repairs and maintenance		3,721	3,980	3,759	3,595	3,518
Real estate taxes		1,999	1,879	1,719	1,471	1,500
	_					
<b>Total Property Expenses from Real Estate Operations</b>		10,193	10,102	9,656	8,558	8,466
Net Operating Income from Real Estate Operations		24,306	23,358	22,394	20,153	20,385
General and administrative		(2,170)	(1,167)	(1,347)	(1,329)	(1,446)
Equity in income of unconsol. real estate joint ventures		18	27	27	124	30
Earnings from service companies		(90)	(218)	(378)	143	(329)
Income from real estate services		855	731	715	1,380	850
	_					
EBITDA		22,919	22,731	21,411	20,471	19,490
				,	•	,
Interest expense		(8,648)	(8,475)	(8,342)	(7,762)	(8,194)

Series B, E & F Preferred Share dividends		(2,397)		(2,397)		(1,694)		(1,477)		(781)
Amortization of deferred financing costs		(486)		(492)		(397)		(546)		(383)
Income tax (expense) benefit		40		207		124		(44)		122
Expense (income) associated with options		14		_		5		_		(61)
Depreciation on unconsolidated real estate entities		64		40		38		70		(4)
Minority interestholders' share of operations		(31)		(23)		(7)		(58)		4
Depreciation of corporate FF&E	_	(102)		(129)		(104)		(94)		(91)
Funds From Operations (FFO)—Diluted		11,373		11,462		11,034		10,560		10,102
Depreciation and other amortization		(6,539)		(5,738)		(5,148)		(4,863)		(4,809)
Gain on property sales		93		_		_		416		_
Loss on early extinguishment of debt		(42)		(7)		_		(99)		(106)
Cumulative effect adjustment for accounting change		_		_		_		_		(263)
Expense (income) associated with options		(14)		_		(5)		_		61
Depreciation on unconsolidated real estate entities		(64)		(40)		(38)		(70)		4
Minority interestholders' share of operations		31		23		7		58		(4)
Series B, E & F Preferred Share dividends		2,397		2,397		1,694		1,477		781
,	_						_		_	
Income Before Minority Interests and Preferred Share Dividends		7,235		8,097		7,544		7,479		5,766
Minority Interests:										
Preferred Units in Operating Partnership		(572)		(571)		(572)		(572)		(572)
Common Units in Operating Partnership		(1,337)		(1,610)		(1,743)		(1,768)		(1,472)
Other consolidated entities		(31)		(23)		(7)		(58)		4
Preferred Share dividends	_	(2,533)		(2,533)		(1,830)		(1,613)		(881)
Net Income Available to Common Shareholders	S	2,762	s	3,360	s	3,392	s	3,468	s	2,845
		2,702		5,500		0,072		5,100		2,010
Funds From Operations (FFO)—Diluted	\$	11,373	s	11,462	\$	11,034	s	10,560	\$	10,102
Straight line rents		(214)		(952)		(717)		(816)		(690)
Non-incremental capital expenditures	_	(1,618)		(1,950)		(1,211)		(1,153)		(1,116)
Adjusted Funds from Operations—Diluted	\$	9,541	s	8,560	s	9,106	\$	8,591	\$	8,296
Preferred dividends/distributions(1)		3,105		3,104		2,402		2,185		1,453
Common dividends/distributions		6,724		6,262		6,211		5,884		5,881
	_		_		_		_		_	
Total Dividends/Distributions	\$	9,829	\$	9,366	\$	8,613	\$	8,069	\$	7,334

<sup>(1)</sup> Includes Series B, E and F Cumulative Redeemable Preferred Share dividends deducted for FFO/AFFO computations.

Note: The above presentation does not separately report discontinued operations.

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# Quarterly Consolidated Statements of Operations and FFO per Diluted Share

## (Shares in thousands)

	2	2002				2001			
	Ma	rch 31		December 31		September 30	 June 30		March 31
Revenues									
Rental revenue	\$	0.87	\$	0.88	\$	0.86	\$ 0.78	\$	0.78
Tenant recoveries and other revenue		0.11		0.10		0.09	0.08		0.10
			_		_			_	
<b>Total Revenues from Real Estate Operations</b>		0.99		0.98		0.95	0.86		0.88
Expenses									
Property operating		0.13		0.12		0.12	0.10		0.10
Repairs and maintenance		0.11		0.12		0.11	0.11		0.11
Real estate taxes		0.06		0.06		0.05	0.04		0.05

Total Property Expenses from Real Estate Operations		0.29		0.30	0.29		0.26		0.26
Net Operating Income from Real Estate Operations		0.70		0.69	0.67		0.60		0.62
General and administrative		(0.06)		(0.03)	(0.04)		(0.04)		(0.04)
Equity in income of unconsol, real estate joint ventures		0.00		0.00	0.00		0.00		0.00
Earnings from service companies		(0.00)		(0.01)	(0.01)		0.00		(0.01)
Income from real estate services		0.02		0.02	0.02		0.04		0.03
neone non tan osate se neco		0.02	_	0.02	0.02	_		_	
EBITDA		0.66		0.67	0.64		0.61		0.59
Interest expense		(0.25)		(0.25)	(0.25)		(0.23)		(0.25)
Series B, E & F Preferred Share dividends		(0.07)		(0.07)	(0.05)		(0.04)		(0.02)
Amortization of deferred financing costs		(0.01)		(0.01)	(0.01)		(0.02)		(0.01)
Income tax (expense) benefit		0.00		0.01	0.00		(0.00)		0.00
Expense (income) associated with options		0.00		_	0.00		_		(0.00)
Depreciation on unconsolidated real estate entities		0.00		0.00	0.00		0.00		(0.00)
Minority interestholders' share of operations		(0.00)		(0.00)	(0.00)		(0.00)		0.00
Depreciation of corporate FF&E		(0.00)		(0.00)	(0.00)		(0.00)		(0.00)
Funds From Operations (FFO)—Diluted		0.33		0.34	0.33		0.32		0.31
Depreciation and other amortization		(0.19)		(0.17)	(0.15)		(0.15)		(0.15)
Gain on property sales		0.00		_	_		0.01		_
Loss on early extinguishment of debt		(0.00)		(0.00)	_		(0.00)		(0.00)
Cumulative effect adjustment for accounting change		_		_	_		_		(0.01)
Expense (income) associated with options		(0.00)		_	(0.00)		_		0.00
Depreciation on unconsolidated real estate entities		(0.00)		(0.00)	(0.00)		(0.00)		0.00
Minority interestholders' share of operations		0.00		0.00	0.00		0.00		(0.00)
Series B, E & F Preferred Share dividends	_	0.07		0.07	0.05		0.04		0.02
Income Before Minority Interests and Preferred Share Dividends		0.21		0.24	0.22		0.22		0.18
Minority Interests:									
Preferred Units in Operating Partnership		(0.02)		(0.02)	(0.02)		(0.02)		(0.02)
Common Units in Operating Partnership		(0.04)		(0.05)	(0.05)		(0.05)		(0.04)
Other consolidated entities		(0.00)		(0.00)	(0.00)		(0.00)		0.00
Preferred Share dividends	_	(0.07)		(0.07)	(0.05)		(0.05)		(0.03)
					0.40				0.00
Net Income Available to Common Shareholders	\$	0.08	\$	0.10	\$ 0.10	\$	0.10	\$	0.09
Funds From Operations (FFO)—Diluted	\$	0.33	s	0.34	\$ 0.33	\$	0.32	\$	0.31
Straight line rents	φ	(0.01)	Ψ	(0.03)	 (0.02)	Ψ	(0.02)	Ψ	(0.02)
Non-incremental capital expenditures		(0.05)		(0.06)	(0.04)		(0.03)		(0.03)
Ton meremental capital expenditures		(0.03)	_	(0.00)	 (0.04)		(0.03)	_	(0.03)
Adjusted Funds from Operations—Diluted	s	0.27	\$	0.25	\$ 0.27	\$	0.26	\$	0.25
	_								
For FFO Computations: Weighted Average Converted Preferred Shares/Units		3,618		3,618	3,618		3,618		3,299
Weighted Average Common Shares/Units Outstanding		31,324		30,385	30,037		29,746		29,643
Weighted Average Diluted Shares Outstanding		34,942		34,003	33,655		33,364		32,942
	_								

# Quarterly Consolidated Statements of Operations and FFO as a Percentage of Total Revenues

	2002		2001			
	March 31	December 31	September 30	June 30	March 31	
Revenues						
Rental revenue	89%	90%	91%	90%	89%	

Tenant recoveries and other revenue	11%	10%	9%	10%	11%
Total Revenues from Real Estate Operations	100%	100%	100%	100%	100%
Expenses					
Property operating	13%	13%	13%	12%	12%
Repairs and maintenance	11%	12%	12%	13%	12%
Real estate taxes	6%	6%	5%	5%	5%
Total Property Expenses from Real Estate Operations	30%	30%	30%	30%	29%
Net Operating Income from Real Estate Operations	70%	70%	70%	70%	71%
General and administrative	(6)%	(3)%	(4)%	(5)%	(5)%
Equity in income of unconsol. real estate joint ventures	0%	0%	0%	0%	0%
Earnings from service companies	(0)%	(1)%	(1)%	0%	(1)%
Income from real estate services	2%	2%	2%	5%	3%
EBITDA	669/	499/	679/	710/	490/
				71%	68%
Interest expense	(25)%	(25)%	(26)%	(27)%	(28)%
Series B, E & F Preferred Share dividends	` '			(5)%	(3)%
Amortization of deferred financing costs				(2)%	(1)%
Income tax (expense) benefit				(0)%	0%
Expense (income) associated with options				0%	(0)%
Depreciation on unconsolidated real estate entities				0%	(0)%
Minority interestholders' share of operations				(0)%	0%
Depreciation of corporate FF&E	(0)%	(0)%	(0)%	(0)%	(0)%
Funds From Operations (FFO)—Diluted	33%	34%	34%	37%	35%
Depreciation and other amortization	(19)%	(17)%	(16)%	(17)%	(17)%
Gain on property sales	0%	0%	0%	1%	0%
Loss on early extinguishment of debt	(0)%	(0)%	0%	(0)%	(0)%
Cumulative effect adjustment for accounting change	100% 100% 100% 100% 100% 100% 11% 13% 13% 13% 12% 12% 12% 12% 12% 12% 6% 6% 6% 5% 5% 6% 5% 6% 5% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6%		0%	(1)%	
Expense (income) associated with options	(0)%	0%	(0)%	0%	0%
Depreciation on unconsolidated real estate entities	(0)%	(0)%	(0)%	(0)%	0%
Minority interestholders' share of operations				0%	(0)%
Series B, E & F Preferred Share dividends				5%	3%
Income Before Minority Interests and Preferred Share Dividends	21%	24%	24%	26%	20%
Minority Interests:					
Preferred Units in Operating Partnership				(2)%	(2)%
Common Units in Operating Partnership				(6)%	(5)%
Other consolidated entities	(0)%	(0)%	(0)%	(0)%	0%
Preferred Share dividends	(7)%	(8)%	(6)%	(6)%	(3)%
Net Income Available to Common Shareholders	8%	10%	11%	12%	10%
Funds From Operations (FFO)—Diluted				37%	35%
Straight line rents				(3)%	(2)%
Non-incremental capital expenditures				(4)%	(4)%
Adjusted Funds from Operations—Diluted	28%	26%	28%	30%	29%

# Quarterly Equity Analysis

	March 31	l	D	ecember 31	Sej	otember 30		June 30	M	Iarch 31
Common Equity End of Openton		_								
Common Equity—End of Quarter  Common Shares <sup>(1)</sup>		22.772		20.649		20.500		20.526		20.42
		22,772		20,648		20,590		20,526		20,429
Common Units		9,607		9,607		9,617		9,307		9,38
Total		32,379		30,255		30,207		29,833	_	29,81
Convertible Preferred Equity—End of Quarter										
Convertible Series A Preferred Shares Outstanding		n/a		0		0		0		
Conversion Ratio		n/a		1.8748		1.8748		1.8748		1.874
Common Shares Issued Assuming Conversion		n/a		0		0		0		
Preferred Share Liquidation Preference		n/a	\$	25.00	\$	25.00	\$	25.00	\$	25.0
Convertible Series D Preferred Shares Outstanding <sup>(2)</sup>		544		544		544		544		54
Conversion Ratio		2.2000		2.2000		2.2000		2.2000		2.200
Common Shares Issued Assuming Conversion		1,197		1,197		1,197		1,197		1,19
Preferred Share Liquidation Preference	\$	25.00	\$	25.00	\$	25.00	\$	25.00	\$	25.0
Convertible Series C Preferred Units Outstanding		1,017		1,017		1,017		1,017		1,01
Conversion Ratio		2.3810		2.3810		2.3810		2.3810		2.38
Common Units Issued Assuming Conversion		2,421		2,421		2,421		2,421		2,4
Preferred Share Liquidation Preference	\$	25.00	\$	25.00	\$	25.00	\$	25.00	\$	25.0
erpetual Preferred Equity—End of Quarter										
Redeemable Series B Shares Outstanding		1,250		1,250		1,250		1,250		1,25
Preferred Share Liquidation Preference	\$	25.00	\$	25.00	\$	25.00	\$	25.00	\$	25.0
Redeemable Series E Shares Outstanding <sup>(3)</sup>		1,150		1,150		1,150		1,150		1
Preferred Share Liquidation Preference	\$	25.00	\$	25.00	\$	25.00	\$	25.00		1
Redeemable Series F Shares Outstanding <sup>(4)</sup>		1,425		1,425		1,425		n/a		1
Preferred Share Liquidation Preference	\$	25.00	\$	25.00	\$	25.00		n/a		I
eighted Average Shares:										
Weighted Average Common Shares Outstanding		20,889		20,186		20,141		20,077		19,98
Weighted Average Preferred Shares Outstanding Assuming Conversion		1,197		1,197		1,197		1,197		8
Weighted Average Dilutive Options		828		590		481		334		2
Weighted Average Common Units		9,607		9,609		9,415		9,335		9,3
Weighted Average Preferred Units Assuming Conversion		2,421		2,421		2,421		2,421		2,4
Weighted Proteined Onto Assuming Conversion		2,421		2,721		2,721		2,721		2,72
eighted Avg. Shares/Units Outstanding Assuming Conversion of eferred Shares/Units		34,942		34,003		33,655		33,364		32,94
ommon Shares Trading Volume						20				
Average Daily Volume (Shares)		116		23		30		24		:
Average Daily Volume (Dollars in thousands)	\$ 1	,460.22	\$	261.76	\$	313.45	\$	237.66	\$	198.0
As a Percentage of Common Shares		0.6%	1	0.1%	)	0.1%	)	0.1%		0
ommon Share Price Range										
Quarterly High	\$	13.20	\$	12.71	\$	11.50	\$	10.60	\$	9.9
Quarterly Low	\$	11.62	\$	10.75	\$	9.86	\$	9.36	\$	9.0
Quarterly Average	\$	12.54	\$	11.50	\$	10.61	\$	10.10	\$	9.:
End of Quarter	\$	13.10	\$	11.87	s	10.90	\$	10.00	\$	9.
End of Quarter	3	13.10	3	11.67	3	10.90	3	10.00	J.	9
apitalization										
Liquidation Value of Preferred Shares/Units	\$	134,642	\$	134,642	\$	134,642	\$	99,017	\$	70,2
Market Value of Common Shares/Units	2	124,165		359,127		329,256		298,330		283,50
Total Equity Market Capitalization	\$ 5	558,806	\$ 	493,768	\$	463,898	<u>s</u>	397,347	\$	353,8
Total Debt	\$ 5	573,821	s	573,327	\$	508,715	\$	475,999	s	478,9
Total Market Capitalization	\$ 1,1	132,627	s	1,067,095	\$	972,613	\$	873,346	s	832,73
eht to Total Market Canitalization		50.70/		52 79/		£2.20		54 5 9/		57
ebt to Total Market Capitalization		50.7%		53.7%		52.3%		54.5%		57
Debt to Undepreciated Book Value of Real Estate Assets		57.4%	•	58.6%	D	56.2%	D	57.1%	•	5

- (1) Net of 166,600 treasury shares as of March 31, 2002. Includes 2,084,828 common shares issued on March 5, 2002.
- (2) We issued 544,000 Convertible Series D preferred shares on January 25, 2001.
- (3) We issued 1,150,000 Cumulative Redeemable Series E preferred shares on April 6, 2001.
- (4) We issued 1,425,000 Cumulative Redeemable Series F preferred shares on September 13, 2001.

## **Quarterly Valuation Analysis**

#### (Dollars in thousands except per share data and ratios)

	2002		2001		
	March 31	December 31	September 30	June 30	March 31
PRICING MULTIPLES					_
NOI Multiple (Market value of Common Equity + Avg. Preferred Share/Units+ Avg. Total Debt) / Ann. NOI	11.70x	11.00x	10.93x	10.82x	10.17x
EBITDA Multiple (Market value of Common Equity + Avg. Preferred Share/Units + Avg. Total Debt) / Ann. EBITDA	12.41x	11.30x	11.43x	10.66x	10.64x
FFO Multiple (Quarter End Common Share Price / Ann. FFO—diluted)	10.06x	8.80x	8.31x	7.90x	7.75x
AFFO Multiple (Quarter End Common Share Price / Ann. AFFO—diluted)	11.99x	11.79x	10.07x	9.71x	9.44x
NOI Yield (Ann. NOI / (Market value of Common Equity + Avg. Preferred Share/Units + Avg. Debt))	8.54%	9.09%	9.15%	9.24%	9.83%
EBITDA Yield (Ann. EBITDA / (Market value of Common Equity + Avg. Preferred Share/Units + Avg. Debt))	8.06%	8.85%	8.75%	9.38%	9.40%
FFO Yield (Ann. FFO / Quarter End Common Share Price)	9.94%	11.36%	12.03%	12.66%	12.90%
AFFO Yield (Ann. AFFO / Quarter End Common Share Price)	8.34%	8.48%	9.93%	10.30%	10.59%
$Total\ Market\ Capitalization\ Per\ Square\ Foot\\ ((Market\ Value\ of\ Common\ Stock\ +\ Preferred\ Share/Units\ +\ Total\ Debt)\ /\ GLA)^{(1)}$	\$ 145.61 5	\$ 137.76	\$ 133.34	\$ 129.22	\$ 124.70
RETURNS					
Yield on Real Estate Owned—NOI (Ann. NOI / Avg. Adjusted Gross Real Estate Investment) <sup>(2)</sup>	10.65%	10.71%	11.12%	10.54%	10.85%
Yield on Real Estate Owned—EBITDA					
(Ann. EBITDA / Avg. Adjusted Gross Real Estate Investment) <sup>(2)</sup>	10.04%	10.42%	10.63%	10.71%	10.37%
Return on Book Value of Average Equity & Minority Interest (Ann. EBTDA / Avg. Equity & Minority Interest)	15.01%	15.45%	14.85%	15.82%	14.87%

<sup>(1)</sup> Excludes square footage of assets under development, under construction or held in a joint venture.

Construction Loans

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#### **Quarterly Debt Analysis**

#### (Dollars in thousands)

		2002				2001				
	N	March 31		December 31		September 30		June 30		March 31
Debt Outstanding										
Mortgage Loans	\$	462,287	\$	445,951	\$	475,163	\$	409,670	\$	356,872
Construction Loans		17,534		17,376		15,852		13,099		18,950
Revolving Credit Facility		_		_		_		_		29,091
Secured Revolving Credit Facility		94,000		110,000		17,700		53,230		74,000
	_		_		_		_		_	
	\$	573,821	\$	573,327	\$	508,715	\$	475,999	\$	478,913
Average Outstanding Balance										
Mortgage Loans	\$	452,987	\$	428,231	\$	446,784	\$	377,222	\$	344,023

17,431

16,648

15,502

10,436

26,967

<sup>(2)</sup> Excludes land-development, construction in progress and investment in development real estate joint ventures as these assets are not yet income generating.

Revolving Credit Facility		_		_		_	28,445	29,091
Secured Revolving Credit Facility		108,581		89,110		52,548	59,123	75,507
	\$	578,999	\$	533,989	\$	514,834	\$ 475,226	\$ 475,588
Interest Rate Structure								
Fixed	\$	340,037	\$	326,701	\$	328,029	\$ 305,431	\$ 240,501
Variable		83,784	3	96,626	3	328,029	\$ 303,431	13,412
Variable Subject to Interest Rate Protection (1-4)		150,000		150,000		180,686	170,568	225,000
	<u> </u>	572.021		552 225	0	500 515	475,000	470.012
	\$	573,821	\$	573,327	\$	508,715	\$ 475,999	\$ 478,913
% of Fixed Rate Loans <sup>(A)</sup>		59.26%		56.98%		64.48%	64.17%	50.22%
% of Variable Rate Loans		40.74%		43.02%		35.52%	35.83%	
	_	100.00%		100.00%		100.00%	100.00%	100.00%
	_	100.00 /	·	100.0076		100.00 /6	100.0076	100.00%
Average Interest Rates								
				5.710/		= 400/	= 210	=
Mortgage & Construction Loans		6.37%	1	6.71%		7.12%	7.31%	
Revolving Credit Facility		n/a		n/a		n/a	6.71%	
Secured Revolving Credit Facility		7.21%		7.32%		6.73%	6.93%	
Total Weighted Average		6.52%	)	6.85%		7.08%	7.22%	7.50%
Debt Ratios								
Debt to Total Market Capitalization		50.7%		53.7%		52.3%	54.5%	57.5%
Debt to Undepreciated Book Value of Real Estate Assets		57.4%	ı	58.6%		56.2%	57.1%	59.1%
Coverage Ratios (excluding capitalized interest)								
Interest Coverage—NOI								
(NOI / Interest)		2.81x		2.76x		2.68x	2.60x	2.49x
Interest Coverage—EBITDA								
(EBITDA / Interest)		2.65x		2.68x		2.57x	2.64x	2.38x
Interest Coverage—EBITDA—YTD (EBITDA / Interest—Year-to-date)		2.65x		2.57x		2.53x	2.50x	2.38x
Debt Service Coverage—NOI		2.03 X		2.37X		2.33X	2.30X	2.36X
(NOI / (Interest + Principal Amortization))		2.43x		2.38x		2.32x	2.28x	2.23x
Debt Service Coverage—EBITDA								
(EBITDA / (Interest + Principal Amortization))		2.29x		2.31x		2.22x	2.32x	2.13x
Fixed Charge Coverage—NOI		2.07x		2.02x		2.08x	2.03x	2.11
(NOI / (Interest + Preferred Distribution)) Fixed Charge Coverage—EBITDA		2.0/X		2.02x		2.08x	2.03x	2.11x
(EBITDA / (Interest + Preferred Distribution))		1.95x		1.96x		1.99x	2.06x	2.02x

<sup>(</sup>A) Excludes interest rate protection agreements.

## **Quarterly Operating Ratios**

## (Dollars in thousands except per share data and ratios)

	2002		2001		
	March 31	December 31	September 30	June 30	March 31
OPERATING RATIOS					
NOI as a % of Real Estate Revenues					
(NOI / (Rental Revenue + Oper. Expense Reimb.))	70.45%	69.81%	69.87%	70.19%	70.66%
EBITDA as a % of Real Estate Revenues					
(EBITDA / (Rental Revenue + Oper. Expense Reimb.))	66.43%	67.93%	66.80%	71.30%	67.55%
G&A as a % of Real Estate Revenues					
(G&A / (Rental Revenue + Oper. Expense Reimb.))	6.29%	3.49%	4.20%	4.63%	5.01%

<sup>(1)</sup> We purchased a \$50 million 2-year cap on LIBOR at a rate of 7.7% which expires May 31, 2002.

<sup>(2)</sup> We purchased a \$50 million 1-year cap on LIBOR at a rate of 7.0% which expired October 13, 2001.

<sup>(3)</sup> We purchased a \$25 million 1-year cap on LIBOR at a rate of 7.0% which expired October 13, 2001.

<sup>(4)</sup> We executed a \$100 million notional amount swap exchanging 30-day floating LIBOR for LIBOR of 5.76% over a two-year period which expires January 2, 2003.

(G&A / EBITDA)	9.47%	5.13%	6.29%	6.49%	7.42%
Quarter end occupancy for operating portfolio	93.92%	96.07%	97.18%	96.92%	96.95%
Quarter end % leased for operating portfolio	94.70%	96.59%	97.57%	97.60%	98.39%
Non-Incremental Capital Expenditures	\$ 1,618 \$	1,950 \$	1,211 \$	1,153 \$	1,116
Non-Incremental Capital Expenditures per average square foot	\$ 0.21 \$	0.26 \$	0.17 \$	0.17 \$	0.17
Non-Incremental Capital Expenditures per Diluted Share	\$ 0.05 \$	0.06 \$	0.04 \$	0.03 \$	0.03
Non-Incremental Capital Expenditures as a % of NOI	6.66%	8.35%	5.41%	5.72%	5.47%

#### **Quarterly Dividend Analysis**

Increase over prior quarter			2002		2001		
Dividends per share/unit   S   0.21   S   0.21   S   0.21   S   0.20   S   0.20   C		M	Iarch 31 D	ecember 31 Sep	ptember 30	June 30	March 31
Increase over prior quarter   0.0%   0.0%   5.0%   0.0%	Common Share Dividends						
Increase over prior year	Dividends per share/unit	\$	0.21 \$	0.21 \$	0.21 \$	0.20 \$	0.20
Payout	Increase over prior quarter		0.0%	0.0%	5.0%	0.0%	0.0%
Payout—FFO—Diluted (Dividend + Distributions)FFO)	Increase over prior year		5.0%	5.0%	5.0%	5.3%	5.3%
Clividend + Distributions) FFO    65.3%   60.8%   62.7%   62.4%   64.4%     Payout—AFFO—Diluted (   Dividend (PAD)   77.9%   81.4%   76.0%   76.7%   79.4%     Dividend Coverage—FFO—Diluted (   FFO (dividends)   1.53x   1.64x   1.59x   1.60x   1.55x     Dividend Coverage—AFFO—Diluted (   AFFO (dividends)   1.28x   1.23x   1.32x   1.32x   1.30x   1.2x     Dividend Coverage—AFFO—Diluted (   AFFO (dividends)   1.28x   1.23x   1.32x   1.30x   1.2x     Dividend Yield   6.41%   7.08%   7.71%   8.00%   8.4x     Series C Preferred Unit Distributions     Preferred Unit Distributions Per Share   0.56250   0.56250   0.56250   0.56250   0.56250   0.56250     Preferred Unit Distributions Per Share   0.56250   0.56250   0.56250   0.56250   0.56250     Preferred Unit Distributions Yield   9.00%   9.00%   9.00%   9.00%   9.00%   9.00%     Quarter End Liquidation Preference   0.56250   0.34375   0.34375   0.34375   0.34375     Preferred Share Dividends Per Share   n/a   0.34375   0.34375   0.34375   0.34375     Preferred Share Dividends Per Share   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500     Preferred Share Dividends Per Share   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500     Preferred Share Dividends Per Share   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500     Preferred Share Dividends Per Share   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500     Preferred Share Dividends Per Share   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500     Preferred Share Dividends Per Share   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500     Preferred Share Dividends Per Share   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500   0.62500     Preferred Share Dividends Per Share   0.62500	· ·						
Payout—AFFO—Diluted	•		65 20/	60.80/	62.70/	62.49/	64.9%
Dividend (FAD)   77.9%   81.4%   76.0%   76.7%   79.40     Dividend Coverage—FFO—Diluted (FFO (dividends))   1.53x   1.64x   1.59x   1.60x   1.50x     Dividend Coverage—AFFO—Diluted (AFFO (dividends))   1.28x   1.23x   1.32x   1.32x   1.30x   1.22x     Commo Dividend Yield   6.41%   7.08%   7.71%   8.00%   8.4x     Dividend Yield   6.41%   7.08%   7.71%   8.00%   8.4x     Series C Preferred Unit Distributions Per Share   \$ 0.56250   \$ 0.56250   \$ 0.56250   \$ 0.56250   \$ 0.56250   \$ 0.56250     Preferred Unit Distributions Per Share   \$ 25.00   \$ 25.00   \$ 25.00   \$ 25.00   \$ 25.00     Quarter End Liquidation Preference   \$ 25.00   \$ 25.00   \$ 25.00   \$ 25.00   \$ 25.00     Preferred Share Dividends Per Share   \$ 0.48   \$ 25.00   \$ 25.00   \$ 25.00   \$ 25.00     Preferred Share Dividends Per Share   \$ 0.6250   \$ 0.34375   \$	, ,		05.570	00.676	02.770	02.470	04.970
FFFO / dividends   1.53x	•		77.9%	81.4%	76.0%	76.7%	79.0%
Dividend Coverage—AFFO—Diluted (AFFO /dividends)   1.28x   1.23x   1.32x   1.30x   1.22x   1.23x   1.30x   1.22x   1.30x   1.22x   1.23x   1.30x   1.22x   1.30x   1							
Common Dividend Yield	(		1.53x	1.64x	1.59x	1.60x	1.54x
Common Dividend Yield			1.28x	1.23x	1.32x	1.30x	1.27x
Series C Preferred Unit Distributions   Preferred Unit Distributions Per Share   \$ 0.56250 \$ 0	,						
Preferred Unit Distributions Per Share         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.56250         \$ 0.00%         9.00%	Dividend Yield		6.41%	7.08%	7.71%	8.00%	8.41%
Preferred Unit Distributions Yield         9,00%         25,00         25,00         25,00         \$         25,00         \$         25,00         \$         25,00         \$         0,34375 </td <td>Series C Preferred Unit Distributions</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Series C Preferred Unit Distributions						
Quarter End Liquidation Preference         \$ 25.00 \$	Preferred Unit Distributions Per Share	\$					0.56250
Series A Preferred Share Dividends   Preferred Share Dividends Per Share   N/a \$ 0.34375 \$ 0.3	Preferred Unit Distributions Yield		9.00%	9.00%	9.00%	9.00%	9.00%
Preferred Share Dividends Per Share         n/a         \$ 0.34375         \$ 0.5500         \$ 5.50%         5.50%         5.50%         5.50%         5.50%         5.50%         5.50%         5.50%         5.50%         5.50%         5.50%         5.50%         5.50%         \$ 25.00         \$ 25.00         \$ 25.00         \$ 0.6250		\$	25.00 \$	25.00 \$	25.00 \$	25.00 \$	25.00
Preferred Share Dividend Yield         n/a         5.50%         5.50%         5.50%         5.50           Quarter End Liquidation Preference         n/a         \$ 25.00							
Quarter End Liquidation Preference         n/a         \$ 25.00         \$ 25.00         \$ 25.00           Series B Preferred Share Dividends         B Preferred Share Dividends Per Share         \$ 0.62500         \$ 0.25000	Preferred Share Dividends Per Share		n/a \$	0.34375 \$	0.34375 \$	0.34375 \$	0.34375
Series B Preferred Share Dividends   Preferred Share Dividends Per Share   \$ 0.62500	Preferred Share Dividend Yield		n/a	5.50%	5.50%	5.50%	5.50%
Preferred Share Dividend Yield         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         10.00%         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         0.25000         \$			n/a \$	25.00 \$	25.00 \$	25.00 \$	25.00
Quarter End Liquidation Preference       \$ 25.00 \$	Preferred Share Dividends Per Share	\$	0.62500 \$	0.62500 \$	0.62500 \$	0.62500 \$	0.62500
Series D Preferred Share Dividends Per Share         \$ 0.25000	Preferred Share Dividend Yield		10.00%	10.00%	10.00%	10.00%	10.00%
Preferred Share Dividends Per Share         \$ 0.25000 <th< td=""><td>Quarter End Liquidation Preference</td><td>\$</td><td>25.00 \$</td><td>25.00 \$</td><td>25.00 \$</td><td>25.00 \$</td><td>25.00</td></th<>	Quarter End Liquidation Preference	\$	25.00 \$	25.00 \$	25.00 \$	25.00 \$	25.00
Preferred Share Dividend Yield         4.00%         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         25.00         \$         26.00         \$         0.64063         \$         0.64063         \$         0.64063 <t< td=""><td>Series D Preferred Share Dividends<sup>(2)</sup></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Series D Preferred Share Dividends <sup>(2)</sup>						
Quarter End Liquidation Preference       \$ 25.00 \$	Preferred Share Dividends Per Share	\$	0.25000 \$	0.25000 \$	0.25000 \$	0.25000 \$	0.25000
Series E Preferred Share Dividends <sup>(3)</sup> Preferred Share Dividends Per Share         \$ 0.64063 \$ 0.64063 \$ 0.64063 \$ 0.64063 \$ 0.64063           Preferred Share Dividend Yield         10.25%	Preferred Share Dividend Yield		4.00%	4.00%	4.00%	4.00%	4.00%
Preferred Share Dividends Per Share         \$ 0.64063 \$ 0.64063 \$ 0.64063 \$ 0.64063 \$ 0.64063         \$ 0.64063 \$ 0.64063 \$ 0.64063         \$ 0.64	Quarter End Liquidation Preference	\$	25.00 \$	25.00 \$	25.00 \$	25.00 \$	25.00
Preferred Share Dividend Yield 10.25% 10.25% 10.25% n/s	Series E Preferred Share Dividends <sup>(3)</sup>						
	Preferred Share Dividends Per Share	\$	0.64063 \$	0.64063 \$	0.64063 \$	0.64063	n/a
	Preferred Share Dividend Yield		10.25%	10.25%	10.25%	10.25%	n/a
Quarter End Liquidation Preference \$ 25.00 \$ 25.00 \$ 25.00 \$ 25.00	Quarter End Liquidation Preference	\$	25.00 \$	25.00 \$	25.00 \$	25.00	n/a
Series F Preferred Share Dividends <sup>(4)</sup>	Series F Preferred Share Dividends <sup>(4)</sup>						
Preferred Share Dividends Per Share \$ 0.61719 \$ 0.61719 \$ 0.61719 n/a n/a	Preferred Share Dividends Per Share	\$	0.61719 \$	0.61719 \$	0.61719	n/a	n/a
Preferred Share Dividend Yield 9.875% 9.875% 9.875% n/a n/a	Preferred Share Dividend Yield		9.875%	9.875%	9.875%	n/a	n/a
Quarter End Liquidation Preference \$ 25.00 \$ 25.00 \$ 25.00 n/a	Quarter End Liquidation Preference	\$	25.00 \$	25.00 \$	25.00	n/a	n/a

- (1) On March 5, 2002, Constellation converted its Series A Preferred Share and then sold its entire common share ownership position.
- (2) We issued 544,000 of Series D Convertible Preferred Shares on January 25, 2001. Dividend was prorated based upon the number of days outstanding from date of issuance through quarter end. Prorated dividend was \$.1833 per share.
- (3) We issued 1,150,000 of Series E Cumulative Redeemable Preferred Shares on April 6, 2001. Dividend was prorated based upon the number of days outstanding from date of issuance through quarter end. Prorated dividend was \$.6050 per share.
- (4) We issued 1,425,000 of Series F Cumulative Redeemable Preferred Shares on September 13, 2001. Dividend was prorated based upon the number of days outstanding from date of issuance through quarter end. Prorated dividend was \$.123435 per share.

#### **Investor Composition and Analyst Coverage**

(as of March 31, 2002)

SHAREHOLDER CLASSIFICATION	Common Shares	Common Units	As if Converted Preferred Shares / Units	Total		Fully Diluted Ownership % of Total
Insiders	1,150,278	7,831,137	_	8,98	81,415	24.95%
Institutional Ownership	8,388,815	_	3,617,472	12,00	06,287	33.35%
Other / Retail	13,232,457	1,776,222		15,00	08,679	41.69%
	22,771,550	9,607,359	3,617,472	35,99	96,381	100.00%
RESEARCH COVERAGE	March 31, 2002	December 31, 2001	September 30 2001	), June 3 200		March 31, 2001
A. G. Edwards		X	x	х	х	X
BB&T Capital Markets		X	n/a	n/a	n/a	n/a
Credit Suisse First Boston		X	X	X	X	X
Deutsche Banc Alex. Brown		X	X	X	X	X
Ferris, Baker Watts, Incorporated		X	X	X	X	X
Janney Montgomery Scott	n	/a	X	X	X	X
Legg Mason Wood Walker, Inc.		X	X	X	X	X
McDonald Investments		X	X	X	X	X

Source: Institutional ownership was obtained from filed Forms 13(f) as of December 31, 2001 per Vickers Stock Research Corporation. For the March 5, 2002 common share offering, an institutional ownership analysis was provided by the joint lead managers.

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#### Debt Maturity Schedule—March 31, 2002

#### (Dollars in thousands)

		Mortgages				Construction L	oans	s <sup>(1)</sup>					
Year of Maturity		Annual Amortization of Monthly Payments		Due on Maturity		Annual Amortization of Monthly Payments		N	Due on Maturity <sup>(2)</sup>		\$150,000 Secured Revolving Credit Facility <sup>(3)</sup>		Total Scheduled Payments
April - Dec. 2002	- s	4,490	\$	50,000	\$	1	19	\$		\$	_	\$	54,609
2003	•	6,493	·	25,121		1	72		17,243	•	_		49,029
2004		7,137		46,315			_				_		53,452
2005		6,899		41,567			_		_		94,000		142,466
2006		6,446		59,975			_		_		_		66,421
2007		5,417		20,377			_		_		_		25,794
2008		3,677		142,737			_		_		_		146,414
2009		447		35,189			—		_		_		35,636
	_		_		_		_	_		_		_	
	\$	41,006	\$	421,281	\$	2	291	\$	17,243	\$	94,000	\$	573,821

## Notes:

- $(1) \qquad \text{The construction loan balances as of March 31, 2002 represent the outstanding balances as of that date.}$
- (2) We have the right to extend construction loans of \$10,489 and \$7,045, for a one-year period subject to certain conditions, upon maturity in July 2002. The above table reflects the maturities in 2003, as if the loans had been extended.
- (3) We have the right to extend the Secured Revolving Credit Facility for a one-year period, subject to certain conditions, upon maturity in March 2004. The extended maturity date has been presented above.

We have obtained interest rate protection agreements as follows:

\$50 million cap on thirty-day LIBOR at 7.7% expiring in May 2002.

\$100 million notional amount swap of thirty-day LIBOR at 5.76% expiring in January 2003.

## Property Summary by Region—March 31, 2002

Operating Property Count	_	Owned or Joint Venture (JV)	Submarket	State	Year Built or Renovated	Single Story (S) or Multi-story (M)	Total Operational Square Feet	Total Square Feet Under Development
	Office Properties							
	Baltimore /Washington Corridor	0 1	DIVI 4	) (D)	1000		240.226	
1	2730 Hercules Road	Owned Owned	BWI Airport	MD MD	1990 2000	M M	240,336 118,456	
3	132 National Business Parkway 2721 Technology Drive (221 NBP)	Owned	BWI Airport BWI Airport	MD	2000	M M	118,456	
1	2701 Technology Drive (201 NBP)	Owned	BWI Airport	MD	2000	M	91,643	25,807
5	1306 Concourse Drive	Owned	BWI Airport	MD	1990	M	114,046	23,607
6	1304 Concourse Drive	Owned	BWI Airport	MD	2002	M	10,657	92,307
7	870-880 Elkridge Landing Road	Owned	BWI Airport	MD	1981	M	97,161	72,307
8	900 Elkridge Landing Road	Owned	BWI Airport	MD	1982	M	97,139	
9	1199 Winterson Road	Owned	BWI Airport	MD	1988	M	96,636	
10	920 Elkridge Landing Road	Owned	BWI Airport	MD	1982	M	96,566	
11	134 National Business Parkway	Owned	BWI Airport	MD	1999	M	93,482	
12	133 National Business Parkway	Owned	BWI Airport	MD	1997	M	88,666	
13	141 National Business Parkway	Owned	BWI Airport	MD	1990	M	86,964	
14	135 National Business Parkway	Owned	BWI Airport	MD	1998	M	86,863	
15	1302 Concourse Drive	Owned	BWI Airport	MD	1996	M	84,607	
16	7467 Ridge Road	Owned	BWI Airport	MD	1990	M	73,756	
17	881 Elkridge Landing Road	Owned	BWI Airport	MD	1986	M	73,572	
18	7240 Parkway Drive	Owned	BWI Airport	MD	1985	M	74,156	
19	1099 Winterson Road	Owned	BWI Airport	MD	1988	M	70,938	
20	131 National Business Parkway	Owned	BWI Airport	MD	1990	M	68,906	
21	1190 Winterson Road	Owned	BWI Airport	MD	1987	M	68,567	
22	849 International Drive	Owned	BWI Airport	MD	1988	M	68,397	
23	911 Elkridge Landing Road	Owned	BWI Airport	MD	1985	M	68,296	
24	1201 Winterson Road	Owned	BWI Airport	MD	1985	M	67,903	
25	999 Corporate Boulevard	Owned	BWI Airport	MD	2000	M	67,351	
26	7318 Parkway Drive	Owned	BWI Airport	MD	1984	S	59,204	
27	900 International Drive	Owned	BWI Airport	MD	1986	S	57,140	
28	930 International Drive	Owned	BWI Airport	MD	1986	S	57,140	
29	901 Elkridge Landing Road	Owned	BWI Airport	MD	1984	M	57,130	
30	891 Elkridge Landing Road	Owned	BWI Airport	MD	1984	M	56,489	
31	921 Elkridge Landing Road	Owned	BWI Airport	MD	1983	M	54,057	
32	939 Elkridge Landing Road	Owned	BWI Airport	MD	1983	M	53,031	
33	938 Elkridge Landing Road	Owned	BWI Airport	MD	1984	M	52,988	
34	940 Elkridge Landing Road	Owned	BWI Airport	MD	1984	M	51,704	
35	800 International Drive	Owned	BWI Airport	MD	1988	S	50,979	
36	1340 Ashton Road	Owned	BWI Airport	MD	1989	S	46,400	
37	7321 Parkway Drive	Owned	BWI Airport	MD	1984	S	39,822	
38	1334 Ashton Road	Owned	BWI Airport	MD	1989	S	37,565	
39	1331 Ashton Road	Owned	BWI Airport	MD	1989	S	29,936	
40	1350 Dorsey Road	Owned	BWI Airport	MD	1989	S	19,992	
41	1344 Ashton Road	Owned	BWI Airport	MD	1989	M	16,865	
42	1341 Ashton Road	Owned	BWI Airport	MD	1989	S	15,841	
43	1343 Ashton Road	Owned	BWI Airport	MD	1989	S	9,962	
44	114 National Business Parkway	Owned	BWI Airport	MD	2002	S	9,717	
	2711 Technology Drive (211 NBP)	JV	BWI Airport	MD		M		150,000
	Subtotal (continued on next page)						2,999,119	268,114

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## Property Summary by Region—March 31, 2002 (Continued)

Operating Property Count		Owned or Joint Venture (JV)	Submarket	State	Year Built or Renovated	Single Story (S) or Multi-story (M)	Total Operational Square Feet	Total Square Feet Under Development
	Subtotal (continued from prior page)						2,999,119	268.114
45	1615 and 1629 Thames Street	Owned	Baltimore City	MD	1989	M	103,683	200,111
46	9690 Deereco Road	Owned	North Baltimore Co.	MD	1988	M	133,737	
47	375 West Padonia Road	Owned	North Baltimore Co.	MD	1986	M	100,804	
48	7200 Riverwood Drive	Owned	Howard Co. Perimeter	MD	1986	S	160,000	
49	9140 Route 108	Owned	Howard Co. Perimeter	MD	1974/1985	S	150,000	
50	6940 Columbia Gateway Drive	Owned	Howard Co. Perimeter	MD	1999	M	108,737	
51	6950 Columbia Gateway Drive	Owned	Howard Co. Perimeter	MD	1998	M	107,778	
52	7067 Columbia Gateway Drive	Owned	Howard Co. Perimeter	MD	2001	M	82,953	
53	6750 Alexander Bell Drive	Owned	Howard Co. Perimeter	MD	2001	M	78,460	
54	6700 Alexander Bell Drive	Owned	Howard Co. Perimeter	MD	1988	M	75,635	
55	6740 Alexander Bell Drive	Owned	Howard Co. Perimeter	MD	1992	M	61,957	
56	8815 Centre Park Drive	Owned	Howard Co. Perimeter	MD	1987	M	53,782	
57	6716 Alexander Bell Drive	Owned	Howard Co. Perimeter	MD	1990	M	52,002	
58	7065 Columbia Gateway Drive	Owned	Howard Co. Perimeter	MD	2000	S	38,560	
59	6760 Alexander Bell Drive	Owned	Howard Co. Perimeter	MD	1991	M	37,248	
60	7063 Columbia Gateway Drive	Owned	Howard Co. Perimeter	MD	2000	S	36,936	
61	6708 Alexander Bell Drive	Owned	Howard Co. Perimeter	MD	1988	M	35,040	
62	7061 Columbia Gateway Drive	Owned	Howard Co. Perimeter	MD	2000	M	29,604	
	6731 Columbia Gateway Drive	Owned	Howard Co. Perimeter	MD		M		123,743
	Robert Fulton Drive—Phase I	JV	Howard Co. Perimeter	MD		M		105,850
	6724 Alexander Bell Drive	Owned	Howard Co. Perimeter	MD		M		28,312
63	14502 Greenview Drive	Owned	Laurel	MD	1988	M	71,873	
64	14504 Greenview Drive	Owned	Laurel	MD	1985	M	69,194	
	4260 Forbes Boulevard	JV	Lanham	MD		S		54,692
65	6009 - 6011 Oxon Hill Road	Owned	Southern Prince George's County	MD	1990	M	181,768	
	Total Baltimore / Washington Corridor:						4,768,870	580,711

1 2 3	Greater Philadelphia 753 Jolly Road 788 Jolly Road 760 Jolly Road	Owned Owned Owned	Blue Bell Blue Bell Blue Bell	PA PA PA	1960/1992 - 94 1970/1996 1974/1994	M M M	419,472 219,065 208,854	
4	751 Jolly Road  Total Greater Philadelphia:	Owned	Blue Bell	PA	1966/1991	М	960,349	

## Property Summary by Region—March 31, 2002 (Continued)

Operating Property Count		Owned or Joint Venture (JV)	Submarket	State	Year Built or Renovated	Single Story (S) or Multi-story (M)	Total Operational Square Feet	Total Square Feet Under Development
	Greater Harrisburg							
1	2605 Interstate Drive	Owned	East Shore	PA	1990	M	81,187	
2	6345 Flank Drive	Owned	East Shore	PA	1989	S	69,443	
3	6340 Flank Drive	Owned	East Shore	PA	1988	S	68,200	
4	2601 Market Place	Owned	East Shore	PA	1989	M	67,743	
5	6400 Flank Drive	Owned	East Shore	PA	1992	S	52,439	
6	6360 Flank Drive	Owned	East Shore	PA	1988	S	46,500	
7	6385 Flank Drive	Owned	East Shore	PA	1995	S	32,800	
8	6380 Flank Drive	Owned	East Shore	PA	1991	S	32,000	
9	6405 Flank Drive	Owned	East Shore	PA	1991	S	32,000	
10	95 Shannon Road	Owned	East Shore	PA	1999	S	21,976	
11	75 Shannon Road	Owned	East Shore	PA	1999	S	20,887	
12	6375 Flank Drive	Owned	East Shore	PA	2000	S	19,783	
13	85 Shannon Road	Owned	East Shore	PA	1999	S	12,863	
14	5035 Ritter Road	Owned	West Shore	PA	1988	S	56,556	
15	5070 Ritter Road—Building A	Owned	West Shore	PA	1989	S	32,309	
16	5070 Ritter Road—Building B	Owned	West Shore	PA	1989	S	28,000	
	Total Greater Harrisburg:						674,686	
1	Northern/Central New Jersey 431 Ridge Road	Owned	Exit 8A—Cranbury	NJ	1958/1998	S	170,000	
2	429 Ridge Road	Owned	Exit 8A—Cranbury	NJ	1966/1996	M	142,385	
3	68 Culver Road	Owned	Exit 8A—Cranbury	NJ	2000	M	57,280	
4	104 Interchange Plaza	Owned	Exit 8A—Cranbury	NJ	1990	M	47,677	
5	101 Interchange Plaza	Owned	Exit 8A—Cranbury	NJ	1985	M	43,621	
6	47 Commerce	Owned	Exit 8A—Cranbury	NJ	1992/1998	S	41,398	
7	437 Ridge Road	Owned	Exit 8A—Cranbury	NJ	1962/1996	S	30,000	
8	7 Centre Drive	Owned	Exit 8A—Cranbury	NJ	1989	S	19,466	
9	8 Centre Drive	Owned	Exit 8A—Cranbury	NJ	1986	S	16,199	
10	2 Centre Drive	Owned	Exit 8A—Cranbury	NJ	1989	S	16,132	
11	4301 Route 1	Owned	Monmouth Junction	NJ	1986	M	61,300	
12	695 Route 46	Owned	Wayne	NJ	1990	M	157,394	
13	710 Route 46	Owned	Wayne	NJ	1985	M	101,120	
	Total Northern / Central New Jersey:						903,972	_
	Northern Virginia							
1	15000 Conference Center Drive	Owned	Chantilly	VA	1989	M	470,406	
	Total Northern Virginia:						470,406	_
99	TOTAL PORTFOLIO						7,778,283	580,711

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# Property Occupancy Rates by Region by Quarter

	Greater Philadelphia	Baltimore / Washington Corridor	Northern / Central New Jersey	Greater Harrisburg	Northern Virginia	Total Portfolio
March 31, 2002						
Number of Buildings	4	65	13	16	1	99
Rentable Square Feet	960,349	4,768,870	903,972	674,686	470,406	7,778,283
Percent Occupied	100.00%	92.73%	93.88%	89.83%	99.56%	93.92%
December 31, 2001						

Number of Buildings	4	64	13	16	1	98
Rentable Square Feet	960,349	4,791,139	903,972	674,686	470,406	7,800,552
Percent Occupied	100.00%	95.68%	95.80%	91.17%	99.56%	96.07%
September 30, 2001						
Number of Buildings	4	64	13	16	_	97
Rentable Square Feet	960,349	4,759,623	904,854	677,903	_	7,302,729
Percent Occupied	100.00%	98.33%	95.65%	87.19%	0%	97.18%
·						
June 30, 2001						
Number of Buildings	4	58	13	16	_	91
Rentable Square Feet	960,349	4,413,104	904,854	677,903	_	6,956,210
Percent Occupied	100.00%	97.96%	94.19%	89.41%	0%	96.92%
March 31, 2001						
Number of Buildings	4	55	14	16	_	89
Rentable Square Feet	960,349	4,258,610	970,048	677,458	_	6,866,465
Percent Occupied	100.00%	97.76%	94.03%	91.75%	0%	96.95%
		4.0				
		18				

#### Top Twenty Office Tenants as of March 31, 2002

#### (Dollars and Square Feet in thousands)

Tenant	Number of Leases	Total Occupied Square Feet	Percentage of Total Occupied Square Feet	Total Rental Revenue <sup>(1)</sup>	Percentage of Total Rental Revenue	Weighted Average Remaining Lease Term <sup>(2)</sup>
United States of America <sup>(3)</sup>	21	896,012	12.3% \$	16,663	12.8%	4.2
AT&T Local Services <sup>(4)</sup>	6	414,970	5.7%	8,628	6.6%	6.5
Unisys <sup>(5)</sup>	3	741,284	10.1%	7,444	5.7%	7.3
Dyncorp Information Systems, LLC	1	244,522	3.3%	5,384	4.1%	8.8
Ciena Corporation <sup>(6)</sup>	5	298,482	4.1%	3,968	3.0%	3.2
General Dynamics Government Corp.	3	161,657	2.2%	3,798	2.9%	7.1
Magellan Behavioral Health, Inc.	2	150,622	2.1%	3,259	2.5%	1.8
Commonwealth of Pennsylvania <sup>(4)</sup>	9	177,813	2.4%	2,533	1.9%	6.5
Booz-Allen & Hamilton	3	127,919	1.8%	2,527	1.9%	3.3
Merck & Co., Inc. <sup>(5)</sup>	1	219,065	3.0%	2,237	1.7%	7.3
Bookham Technology, Inc.	1	150,000	2.1%	1,900	1.5%	5.8
Johns Hopkins University <sup>(4)</sup>	4	81,935	1.1%	1,836	1.4%	4.4
Northrop Grumman Systems	1	61,250	0.8%	1,554	1.2%	6.5
Arbros Communications, Inc.	1	91,534	1.3%	1,554	1.2%	9.1
Genuity, Inc.	1	59,173	0.8%	1,538	1.2%	2.2
Sun Microsystems, Inc.	2	60,730	0.8%	1,484	1.1%	3.8
First American Credit Management Solutions,						
Inc.	1	70,982	1.0%	1,374	1.1%	6.7
Deutsche Banc Alex. Brown	1	84,354	1.2%	1,327	1.0%	2.2
Ameritrade Holding Corporation	1	63,224	0.9%	1,293	1.0%	8.3
Computer Sciences Corporation	1	55,232	0.8%	1,207	0.9%	0.2
Computer Sciences Corporation	1	33,232	0.070	1,207	0.570	0.2
Subtotal Top 20 Office Tenants	68	4,210,760	57.6%	71,508	54.7%	5.4
All remaining tenants	369	3,094,573	42.4%	59,132	45.3%	3.1
Total/Weighted Average	437	7,305,333	100.0% \$	130,640	100.0%	4.4

<sup>(1)</sup> Total Rental Revenue is the monthly contractual base rent as of March 31, 2002 multiplied by 12 plus the estimated annualized expense reimbursements under existing office leases.

<sup>(2)</sup> The weighting of the lease term was computed using Total Rental Revenue.

<sup>(3)</sup> Many of our government leases are subject to early termination provisions which are customary to government leases. The weighted average remaining lease term was computed assuming no exercise of such early termination rights.

<sup>(4)</sup> Includes affiliated organizations or agencies.

<sup>(5)</sup> Merck & Co., Inc. subleases 219,065 rentable square feet from Unisys' 960,349 leased rentable square feet.

<sup>(6)</sup> In addition to the 298,482 square feet directly leased, Ciena Corporation also subleases 107,064 rentable square feet from various tenants in our portfolio over different lease terms.

# Total Rental Revenue by Geographic Region by Quarter<sup>(1)</sup>

## (Dollars in thousands)

	2002			2001						
		March 31		December 31		September 30		June 30		March 31
Office Properties:										
Greater Philadelphia Baltimore/Washington Corridor	\$	2,506 21,896	\$	2,506 22,911	\$	2,506 22,558	\$	2,506 18,654	\$	2,506 18,573
Northern/Central New Jersey Greater Harrisburg		4,921 2,407		4,786 2,231		4,757 2,174		4,998 2,483		4,922 2,789
Northern Virginia		2,688		947		2,174		2,463		2,789
Total Regional Rental Revenue	\$	34,418	\$	33,381	\$	31,995	\$	28,641	\$	28,790
i otai regionai rentai revenue										

<sup>(1)</sup> Rental revenue represents GAAP revenue including operating expense reimbursements, straight line rent adjustments and tenant services income.

## Net Operating Income by Geographic Region by Quarter

## (Dollars in thousands)

	 2002	2001							
	March 31		December 31		September 30		June 30		March 31
Office Properties:									
Greater Philadelphia Baltimore/Washington Corridor Northern/Central New Jersey Greater Harrisburg	\$ 2,466 15,140 3,213 1,810	\$	2,478 15,745 2,890 1,640	\$	2,476 15,539 2,819 1,506	\$	2,469 12,704 3,173 1,736	\$	2,486 12,614 3,028 2,195
Northern Virginia	1,598	_	527			_		_	
Total Regional NOI	\$ 24,227	\$	23,280	\$	22,340	\$	20,082	\$	20,323
Other income / expenses, net	79	_	78	_	54	_	71	_	62
Total NOI	\$ 24,306	\$	23,358	\$	22,394	\$	20,153	\$	20,385
			20						

# Same Office Property Cash Net Operating Income by Quarter $^{(1)}$

## (Dollars in thousands)

	2002			2001						
	Mar	ch 31		December 31		September 30		June 30		March 31
Office Properties: <sup>(2)</sup>										
Greater Philadelphia	\$	2,410	\$	2,410	\$	2,408	\$	2,363	\$	2,363
Baltimore/Washington Corridor		12,078		11,720		12,316		11,988		11,977
Northern/Central New Jersey		3,221		2,850		2,779		2,845		2,665
Greater Harrisburg		1,773		1,645		1,489		1,707		1,718
			_		_		_		_	
<b>Total Office Properties</b>	\$	19,482	\$	18,625	\$	18,992	\$	18,903	\$	18,723

## (Dollars in thousands)

2001

			_							
	1	March 31		December 31		September 30		June 30		March 31
Office Properties: (2)										
Greater Philadelphia	\$	2,496	\$	2,496	\$	2,495	\$	2,497	\$	2,497
Baltimore/Washington Corridor		12,113		11,906		12,683		12,384		12,361
Northern/Central New Jersey		3,265		2,922		2,854		2,940		2,756
Greater Harrisburg		1,834		1,654		1,518		1,757		1,753
•			_		_		_		_	
<b>Total Office Properties</b>	\$	19,708	\$	18,978	\$	19,550	\$	19,578	\$	19,367

2002

(1) Net operating income for same office properties has been presented on a GAAP basis and a modified cash basis which removes the effect of straight-line rents from the GAAP net operating income.

(2) Same office properties include buildings owned for a minimum of five reporting quarters.

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# Average Occupancy Rates by Region for Same Office Properties $\hspace{-0.05cm}^{(1)}$

	Greater Philadelphia	Baltimore / Washington Corridor	Northern / Central New Jersey	Greater Harrisburg	Total Office
1st Quarter 2002 Average					
Number of Buildings	4	49	13	16	82
Rentable Square Feet	960,349	3,867,273	903,972	674,686	6,406,280
Percent Occupied	100.00%	94.03%	94.46%	90.48%	94.61%
4th Quarter 2001 Average					
Number of Buildings	4	49	13	16	82
Rentable Square Feet	960,349	3,866,633	903,972	675,758	6,406,712
Percent Occupied	100.00%	95.76%	95.82%	89.03%	95.70%
3rd Quarter 2001 Average					
Number of Buildings	4	49	13	16	82
Rentable Square Feet	960,349	3,865,971	904,854	677,903	6,409,077
Percent Occupied	100.00%	98.65%	95.19%	87.01%	97.13%
2nd Quarter 2001 Average					
Number of Buildings	4	49	13	16	82
Rentable Square Feet	960,349	3,848,223	904,834	677,606	6,391,012
Percent Occupied	100.00%	98.29%	94.22%	90.24%	97.11%
1st Quarter 2001 Average					
Number of Buildings	4	49	13	16	82
Rentable Square Feet	960,349	3,839,288	904,771	677,461	6,381,869
Percent Occupied	100.00%	97.59%	92.19%	93.32%	96.74%

(1) Same office properties include buildings owned for a minimum of five reporting quarters.

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## Office Lease Expiration Analysis by Year

Year of Lease Expiration <sup>(1)</sup>	Number of Leases Expiring	Square Footage of Leases Expiring	Percentage of Total Occupied Square Feet	Total Rental Revenue of Expiring Leases <sup>(2)</sup>	Percentage of Total Rental Revenue Expiring	Total Rental Revenue of Expiring Leases per Occupied Square Foot
---	---------------------------------	--	--	---	---	--

Total/Weighted Average	437	7,305,333	100.0%\$	130,640	100.0%\$	18.52
Other <sup>(3)</sup>	7	47,321	0.6%		0.0%	
2012	1	71,514	1.0%	1,251	1.0%	17.50
2010	4	165,443	2.3%	2,314	1.8%	13.99
2009 2010	14 11	1,230,442 657,393	16.8% 9.0%	14,906 14,019	11.4% 10.8%	12.11 21.33
2008	13	782,006	10.7%	15,019	11.5%	19.21
2007	27	623,347	8.5%	10,331	7.9%	16.57
2006	52	607,542	8.3%	11,930	9.1%	19.64
2005	65	692,563	9.5%	14,504	11.1%	20.94
2004	72	826,766	11.3%	16,813	12.7%	20.34
2003	91	747,770	10.2%	14,103	10.8%	18.86
April 1 - December 31, 2002	80	853,226	11.7%\$	15,448	11.8%\$	18.11

NOTE: As of March 31, 2002, the weighted average lease term is 4.4 years.

- (1) Many of our government leases are subject to certain early termination provisions which are customary to government leases. The year of lease expiration was computed assuming no exercise of such early termination rights.
- (2) Total Rental Revenue is the monthly contractual base rent as of March 31, 2002 multiplied by 12 plus the estimated annualized expense reimbursements under existing office leases.
- (3) Other consists primarily of amenities, including cafeterias, concierge offices and property management space.

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## **Quarterly Office Renewal Analysis**

	Greater Philadelphia	Baltimore/ Washington Corridor	Northern/ Central New Jersey	Greater Harrisburg	Total Office
Quarter Ended March 31, 2002:					
Expiring Square Feet	_	42,032	11,961	53,200	107,193
Vacated Square Feet	_	21,125	9,992	15,280	46,397
Renewed Square Feet	_	20,907	1,969	37,920	60,796
Retention Rate (% based upon square feet)	0.00%	49.74%	16.46%	6 71.28%	56.72%
Renewal & Retenanted Space:					
Increase in Base Rent—Straight-line	0.00%	(4.35)%	(2.70) <sup>9</sup>	% 29.35%	3.21%
Increase in Total Rent—Straight-line	0.00%	0.55%	(12.76)	% (2.02)%	(1.53)%
Increase in Base Rent—Cash	0.00%	(3.11)%	(7.51)	% 20.16%	1.71%
Increase in Total Rent—Cash	0.00%	2.04%	(16.86)	% (9.06)%	(3.05)%
Average Capital Cost per Square Foot	\$ —	\$ 5.01	\$ 5.67	\$ 0.04 \$	3.08
Quarter Ended December 31, 2001:					
Expiring Square Feet	_	84,400	4,276	53,256	141,932
Vacated Square Feet	_	24,674	_	5,005	29,679
Renewed Square Feet	_	59,726	4,276	48,251	112,253
Retention Rate (% based upon square feet)	0.00%	70.77%	100.00%	6 90.60%	79.09%
Renewal & Retenanted Space:					
Increase in Base Rent—Straight-line	0.00%	12.52%	17.24%	6 18.61%	15.16%
Increase in Total Rent—Straight-line	0.00%	9.42%	6.74%	6 17.70%	12.58%
Increase in Base Rent—Cash	0.00%	5.95%	11.02%	5.78%	6.08%
Increase in Total Rent—Cash	0.00%	3.10%	1.07%	5.08%	3.80%
Average Capital Cost per Square Foot	\$ —	\$ 9.56	\$ 8.92	\$ 15.25 \$	12.20
Quarter Ended September 30, 2001:					
Expiring Square Feet	_	182,914	7,777	97,943	288,634
Vacated Square Feet	_	122,030			122,030
Renewed Square Feet	_	60,884	7,777	97,943	166,604
Retention Rate (% based upon square feet)	0.00%	33.29%	100.00%	6 100.00%	57.72%

Renewal & Retenanted Space:					
Increase in Base Rent—Straight-line	0.00%	13.01%	25.29%	8.18%	11.93%
Increase in Total Rent—Straight-line	0.00%	10.17%	15.05%	6.47%	9.07%
Increase in Base Rent—Cash	0.00%	8.22%	18.70%	5.90%	7.87%
Increase in Total Rent—Cash	0.00%	5.76%	9.46%	4.64%	5.51%
Average Capital Cost per Square Foot	\$ — \$	7.34 \$	5.67 \$	0.95 \$	4.40

## **Quarterly Office Renewal Analysis (Continued)**

Quarterly office renewal ranalysis (continued)									
	Greater Philadelphia	Baltimore/ Washington Corridor	Northern/ Central New Jersey	Greater Harrisburg	Total Office				
Quarter Ended June 30, 2001:									
Expiring Square Feet	_	174,078	22,678	45,325	242,081				
Vacated Square Feet	_	16,922	6,050	33,026	55,998				
Renewed Square Feet	_	157,156	16,628	12,299	186,083				
Retention Rate (% based upon square feet)	0.00%	90.28%	73.32%	27.14%	76.87				
Renewal & Retenanted Space:									
Increase in Base Rent—Straight-line	0.00%	24.86%	38.02%	13.69%	26.15				
Increase in Total Rent—Straight-line	0.00%	19.76%	32.98%	10.21%	21.02				
Increase in Base Rent—Cash	0.00%	19.81%	34.23%	4.57%	21.00				
Increase in Total Rent—Cash	0.00%	15.52%	29.50%	2.37%	16.63				
Average Capital Cost per Square Foot	\$ —	\$ 3.87 \$	14.05	\$ 6.50 \$	5.58				
Quarter Ended March 31, 2001:									
Expiring Square Feet	_	80,677	1,510	4,000	86,187				
Vacated Square Feet	_	1,215	_		1,215				
Renewed Square Feet	_	79,462	1,510	4,000	84,972				
Retention Rate (% based upon square feet)	0.00%	98.49%	100.00%	100.00%	98.59				
Renewal & Retenanted Space:									
Increase in Base Rent—Straight-line	0.00%	23.01%	2.78%	(28.63)%	20.44				
Increase in Total Rent—Straight-line	0.00%	20.31%	2.03%	(18.63)%	18.20				
Increase in Base Rent—Cash	0.00%	15.15%	2.78%	(30.74)%	12.95				
Increase in Total Rent—Cash	0.00%	12.84%	2.03%	(20.55)%	11.12				
Average Capital Cost per Square Foot	\$ —	\$ 7.20 \$	0.42	\$ 1.70 \$	6.88				
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# Development Summary as of March 31, 2002

## (Dollars in thousands except square feet and per square foot data)

Property and Location	Submarket	Venture	Rentable Square Feet	Percentage Pre-Leased or Committed	Anticipated Cost per Rentable Square Foot	Anticipated Cost		Loan Commitment		Anticipated Stabilization/ Delivery
Under Construction										
2711 Technology Drive (211 NBP) Annapolis Junction, MD	BWI Airport		150,000	100.009	<b>%</b> 175	\$ 26,215	\$22,806	\$ 20,550	\$ 13,430	June 2002

1304 Concourse Drive Linthicum, MD <sup>(1)</sup>	BWI Airport	Owned	92,307	58.60%	162	14,964	11,830	11,855	7,045	Lease-up September 2002
4260 Forbes Boulevard —Phase I Lanham, Maryland <sup>(2)</sup>	Lanham	JV	54,692	43.08%	100	5,494	4,801	9,026	4,789	Lease-up October 2002
6724 Alexander Bell Drive <sup>(3)</sup> Columbia, Maryland	Howard County Perimeter	Owned	28,312	62.18%	181	5,119	4,849	_	_	Lease-up November 2002
6731 Columbia Gateway Drive Columbia, Maryland	Howard County Perimeter	Owned	123,743	57.57%	190	23,511	18,976	15,750	10,489	Lease-up February 2003
Robert Fulton Drive— Phase I Columbia, Maryland <sup>(2)</sup>	Howard County Perimeter	JV	105,850	0.00%	115	12,185	8,832	14,000	6,508	March 2003
TOTAL / AVERAGE			554,904	57.04%\$	158 \$	87,488	\$72,094 \$	71,181	\$ 42,261	-

<sup>(1)</sup> This property contains 102,964 rentable square feet of which 10,657 rentable square feet have been placed into service in March 2002. Accordingly, the anticipated cost and cost to date have been adjusted to reflect only the developmental portion of the property.

## Joint Venture Summary as of March 31, 2002

## (Dollars in thousands except acreage and square feet)

Property and Location	Joint Venture Interest Held By COPT	Status	Square Feet	Acreage	Iı	COPT nvestment	SI	Off-Balance neet Debt as of 3/31/02	Recourse to COPT	Option to Acquire Partner's Interest
4260 Forbes Boulevard Lanham, Maryland	80%	Lease-Up	54,692		\$	921	\$	4,789	Yes, 50%	γYes
2711 Technology Drive (211 NBP) Annapolis Junction, Maryland	50%	Construction	150,000			3,224(a)		13,430	Yes, 100%	6Yes
Robert Fulton Drive (Phase I) Columbia, Maryland	80%	Construction/ Development	105,850	4 acres		3,972		6,508	Yes, 80%	
MOR Montpelier 3 LLC Laurel, Maryland	50%	Development		2 acres		298(b)		270	No	Yes
Gateway 70 Columbia, Maryland	80%	Development		12 acres		2,366		_	N/A	Yes
140 NBP Annapolis Junction, Maryland	20%	Development		8 acres	_	3,182		_	N/A	No
TOTAL					\$	13,963	\$	24,997		

<sup>(2)</sup> The loan commitments and outstanding loan balances as of March 31, 2002 for these joint venture properties cover Phase I and Phase II development activities.

<sup>(3)</sup> We purchased this property in May 2001 and are redeveloping. As part of a \$12 million loan, we can borrow an additional \$1.0 million to fund construction costs. No draws have been made as of March 31, 2002.

- Upon formation of this joint venture, we contributed land and have recorded our investment as land, construction in progress and buildings and improvements on our (a) balance sheet. In addition, we obtained an option to acquire the joint venture partner's interest for a pre-determined price. Accordingly, we recorded a liability and are accreting towards the pre-determined purchase price over the respective time period. Refer to our most recent Form 10-Q for additional disclosure.
- On February 21, 2002, we contributed \$292,000 to a joint venture for this development opportunity. (b)

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