SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-QSB
[X] Quarterly Report Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 For the Quarterly Period Ended June 30, 1997
or
[ ] Transition Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 For the Transition Period from --------------to---------------Commission File Number 0-20047
I.R.S. Employer Identification Number 41-1691930

Royale Investments, Inc.
3430 List Place
Minneapolis, MN 55416
Telephone: (612) 920-4078
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such requirements for the past 90 days. Yes $X$ No --- ---

The number of shares outstanding of the Registrant's stock as of August 9, 1997 was:

$$
1,420,000 \text { Shares of Common Stock }
$$

ROYALE INVESTMENTS, INC. MINNEAPOLIS, MINNESOTA

FINANCIAL STATEMENTS
SIX MONTHS ENDED JUNE 30, 1997 AND 1996

Royale Investments, Inc.

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of Accumulated Earnings
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[LETTERHEAD]

To the Board of Directors and Shareholders
Royale Investments, Inc.
Minneapolis, Minnesota

The accompanying balance sheets of Royale Investments, Inc. as of June 30, 1997, and 1996, and the related statements of operations, distributions in excess of accumulated earnings, and cash flows for the six months ended June 30, 1997, and 1996, were not audited by us, and accordingly, we do not express an opinion on them.

## /s/ Hoffmann, Swintek

## Royale Investments, Inc.

BALANCE SHEETS (Unaudited)

| June 30, |  |
| :--- | :--- |
| 1997 |  |
| _--_ |  |

ASSETS
REAL ESTATE INVESTMENTS:

| Property subject to operating leases Less: accumulated depreciation | $\begin{array}{r} \$ 25,027,358 \\ 2,234,662 \end{array}$ | $\begin{array}{r} \$ 25,027,358 \\ 1,680,234 \end{array}$ |
| :---: | :---: | :---: |
|  | 22,792,696 | 23,347,124 |
| CASH AND CASH EQUIVALENTS | 237,730 | 184,031 |
| MARKETABLE SECURITIES | 401,839 | 530,091 |
| OTHER ASSETS | 447,870 | 369,056 |
|  | \$23,880,135 | \$24,430,302 |
|  |  |  |

LIABILITIES AND STOCKHOLDERS' EQUITY
LIABILITIES:

Mortgage notes payable
Dividends payable
Accounts payable and other liabilities

| \$14,519,694 | \$14,787,795 |
| :---: | :---: |
| 177,500 | 177,500 |
| 188,529 | 106,581 |
| 14,885,723 | 15,071,876 |

STOCKHOLDERS' EQUITY:

| Common stock - \$.01 par value per share <br> Authorized - 50,000,000 shares |  |  |
| :---: | :---: | :---: |
| Issued - 1,420,000 shares | 14,200 | 14,200 |
| Additional paid-in capital | 12,353,398 | 12,353,398 |
| Distributions in excess of accumulated earnings | $(3,373,186)$ | $(3,009,172)$ |
|  | 8,994,412 | 9,358,426 |
|  | \$23,880,135 | \$24,430,302 |


|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |  | 1997 |  | 1996 |
| <S> | <C> |  | <C> |  | <C> |  | <C> |  |
| INCOME: |  |  |  |  |  |  |  |  |
| Rental income | \$ | 626,935 | \$ | 616,616 | \$ | 1,252,364 | \$ | 1,227,662 |
| Interest income |  | 5,796 |  | 7,912 |  | 12,963 |  | 17,262 |
|  |  | 632,731 |  | 624,528 |  | 1,265,327 |  | 1,244,924 |

## EXPENSES:

| Operations and management | 82,101 | 101,701 | 161,492 | 189,883 |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage and other interest | 306,836 | 312,280 | 615,015 | 625,871 |
| Depreciation and amortization | 141,771 | 141,771 | 283,542 | 283,541 |
| Administrative and general | 14,639 | 4,710 | 27,220 | 20,511 |
|  | 545,347 | 560,462 | 1,087,269 | 1,119,806 |
| NET INCOME | 87,384 | 64,066 | 178,058 | 125,118 |
| DISTRIBUTIONS IN EXCESS OF ACCUMULATED EARNINGS: |  |  |  |  |
| Balance - beginning | $(3,283,070)$ | $(2,895,738)$ | $(3,196,244)$ | (2,779,290) |
| Dividends declared | $(177,500)$ | (177,500) | $(355,000)$ | $(355,000)$ |
| Balance - ending | \$ (3, 373,186) | \$ (3,009,172) | \$ (3, 373,186) | \$ (3,009,172) |
| FUNDS FROM OPERATIONS | \$229,155 | \$205,837 | \$461, 600 | \$408, 659 |
| PER COMMON SHARE: |  |  |  |  |
| Net income | \$. 06 | \$. 05 | \$. 13 | \$. 09 |
| Dividends declared | \$. 13 | \$.13 | \$. 25 | \$. 25 |
| Funds from operations | \$. 16 | \$. 14 | \$. 33 | \$. 29 |
| WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING | 1,420,000 | 1,420,000 | 1,420,000 | 1,420,000 |

> Royale Investments, Inc. STATEMENTS OF CASH FLOWS (Unaudited)

Six Months Ended June 30, 19971996 ---- ----
\$ 178,058
\$ 125,118
Net income
Adjustments to reconcile net income to net cash
provided by operating activities:
Depreciation and amortization
Amortization of marketable securities
Changes in operating assets and liabilities:
(Increase) in rent receivables

$$
(33,278) \quad(33,277)
$$

(Increase) in other assets
Increase (decrease) in accounts payable and other liabilities

$$
(31,403) \quad(25,162)
$$

$$
\begin{array}{rr}
(1,448) & 8,659 \\
-----------------1
\end{array}
$$

Net cash provided by operating activities
394,011
345,181

CASH FLOWS FROM INVESTING ACTIVITIES:

Proceeds from sales of marketable securities

| $\begin{gathered} 878,787 \\ (799,787) \end{gathered}$ | $\begin{gathered} 588,000 \\ (524,272) \end{gathered}$ |
| :---: | :---: |
| 79,000 | 63,728 |

CASH FLOWS FROM FINANCING ACTIVITIES:

| Principal payments on mortgage loans | $(138,556)$ | $(127,848)$ |
| :---: | :---: | :---: |
| Dividends paid to shareholders | $(355,000)$ | $(355,000)$ |
| Net cash (used) by financing activities | $(493,556)$ | $(482,848)$ |
| NET (DECREASE) IN CASH | $(20,545)$ | $(73,939)$ |
| CASH AND CASH EQUIVALENTS: |  |  |
| Beginning of period | 258,275 | 257,970 |
| End of period | \$ 237,730 | \$ 184,031 |
| Supplementary data: |  |  |
| Income taxes paid | \$3,100 | \$3,125 |
| Interest paid | \$615,887 | \$626,514 |

The accompanying notes are an integral part of these financial statements

Royale Investments, Inc.<br>NOTES TO FINANCIAL STATEMENTS<br>Six Months Ended June 30, 1997 and 1996 (Unaudited)

1. DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

DESCRIPTION OF BUSINESS
Royale Investments, Inc. (the company), a Minnesota corporation, was formed in 1988, to acquire a portfolio of income-producing commercial real estate properties. The company has qualified as a real estate investment trust (REIT) under provisions of the Internal Revenue Code.

USE OF ESTIMATES
The preparation of these financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that may affect certain reported amounts and disclosures in the financial statements and accompanying notes. Actual results could differ from these estimates.

REAL ESTATE INVESTMENTS
Real estate investments, consisting entirely of properties leased to operators of retail food stores, are recorded at cost and include land, land improvements, and buildings. For financial reporting purposes, depreciation is computed by the straight-line method using a 40-year life for buildings and a $20-y e a r$ life for land improvements. For income tax purposes, depreciation is computed by the straight-line method using lives of $31.5-40$ years for buildings and 15-20 years for land improvements.

CASH AND CASH EQUIVALENTS
The company considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

The company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

INCOME TAXES
The company has qualified, and intends to continue to qualify, as a real estate investment trust under Sections 856 through 860 of the Internal Revenue Code and, to the extent available, the applicable state statutes. Under such provisions, the company is not subject to federal income tax on amounts distributed to stockholders, providing that at least $95 \%$ of its
real estate investment trust taxable income is distributed. As the company intends to distribute all of its income currently, no federal income tax provision was made.

State income taxes are incurred in some of the states in which the company owns property. This expense is included with administrative and general expense.

> Royale Investments, Inc.
> NOTES TO FINANCIAL STATEMENTS
> Six Months Ended June 30, 1997 and 1996 (Unaudited)

DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

NET INCOME PER COMMON SHARE
Net income per common share is based upon the weighted average number of common and common equivalent shares outstanding during each period. Common stock equivalents represent stock options assumed to be exercised. Common stock equivalents were not considered if they had an anti-dilutive effect on net income per common share.

DIRECTORS' STOCK OPTION PLAN

In April 1993, the company adopted a stock option plan for directors which provides for the grant of an option to purchase 2,500 shares of common stock to a director upon appointment or election, and upon each
re-election. The purchase price of the stock will be the fair market value at the time the option is granted. The options cannot be exercised for the first year after the option is granted and expires ten years from the date of the grant. The company reserved 75,000 shares of common stock for issuance pursuant to the plan.

The company accounts for stock options issued to directors in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees".

FAIR VALUE OF FINANCIAL INSTRUMENTS
The following methods and assumptions were used to estimate fair value of each class of financial instruments:

$$
\begin{aligned}
& \text { Cash and cash equivalents - The carrying amount approximates fair } \\
& \text { value because of their liquidity. } \\
& \text { Marketable securities - The fair value is based on quoted market } \\
& \text { prices. } \\
& \text { Mortgage notes payable - The carrying value approximates fair value. }
\end{aligned}
$$

## 2. MARKETABLE SECURITIES

The company owns U.S. Treasury Bills which are accounted for as
held-to-maturity securities. The held-to-maturity securities are due in one year or less and amortized cost approximates market value.

Royale Investments, Inc.
NOTES TO FINANCIAL STATEMENTS
Six Months Ended June 30, 1997 and 1996
(Unaudited)
3. OTHER ASSETS

Other assets consists of the following as of June 30:

|  | 1997 | 1996 |
| :--- | ---: | ---: |
|  | --- | --- |
| Accrued rental income | $\$ 217,092$ | $\$ 150,537$ |
| Loan costs (net of accumulated amortization: |  |  |
| $1997-\$ 40,369$, and $1996-\$ 27,714)$ | 179,099 | 191,753 |
| Other | 51,679 | 26,766 |


| \$447,870 | \$369,056 |
| :---: | :---: |
| -------- |  |

Loan costs include application fees, lender fees, and legal costs paid to acquire mortgage loans and are amortized over the terms of the loans.
4. LEASES

The company leases its properties to operators of seven major retail food stores under long-term operating lease agreements. The leases are accounted for under the provisions of Statement of Financial Accounting Standards No. 13, "Accounting for Leases." The leases have initial terms of 17 to 20 years (expiring between 2006 and 2014) and provide for minimum and contingent rentals. In addition, the tenant is generally required to pay all property taxes, insurance, and maintenance costs. The leases have renewal options for 4 to 8 successive five-year periods, subject to substantially the same terms and conditions as the initial lease. Five of the leases are guaranteed by the lessee's parent company or franchisor.

The guaranteed leases provide for escalating minimum rent to begin in subsequent years. Income from these scheduled rent increases is recognized on a straight-line basis over the term of each lease. The amount earned in excess of the amount received is included in accrued rental income.

Approximate future minimum rentals on these leases are as follows:

| For the Years Ending December 31: | Amount |
| :---: | :---: |
| 1997 | \$ 2,441,000 |
| 1998 | 2,441,000 |
| 1999 | 2,462,000 |
| 2000 | 2,480,000 |
| 2001 | 2,488,000 |
| Thereafter | 25,127,000 |
|  | \$37,439,000 |
|  |  |

Royale Investments, Inc.
NOTES TO FINANCIAL STATEMENTS
Six Months Ended June 30, 1997 and 1996
(Unaudited)
5. MORTGAGE NOTES PAYABLE

|  |  | 1997 |  | 1996 |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage note collateralized by land, |  |  |  |  |
| buildings, and assignments of rents in |  |  |  |  |
| Indianapolis, Indiana and Plymouth, Minnesota, |  |  |  |  |
| interest rate of 9.5\%, monthly payments of |  |  |  |  |
| May 2002, and final payment of $\$ 4,433,758$ due June 2002. | \$ | 4,683,959 | \$ | 4,723,934 |
| Mortgage note collateralized by land, a |  |  |  |  |
| building, and an assignment of rents in Peru, |  |  |  |  |
| Illinois, interest rate at 8\%, monthly |  |  |  |  |
| payments of principal and interest of \$21,489 |  |  |  |  |
| through December 1998, \$22,212 from January |  |  |  |  |
| 1999 through December 2003, \$22,886 from |  |  |  |  |
| January 2004 through December 2008, |  |  |  |  |
| \$23,537 from January 2009 through October |  |  |  |  |
| 2013, and a final payment of $\$ 5,585$ |  |  |  |  |
| due November 2013. |  | 2,460,381 |  | 2,518,855 |

Mortgage note collateralized by land, a building, and an assignment of rents in Minot, North Dakota, interest rate of $8 \%$, monthly payments of principal and interest of $\$ 23,111$ through February 1999, $\$ 23,888$ from March 1999 through February 2004, \$24,614 from March 2004 through February 2009, \$25,313 from March 2009 through December 2013, and a final payment of
$\$ 26,126$ due January $2014 . \quad 2,661,118 \quad 2,722,852$


Royale Investments, Inc.
NOTES TO FINANCIAL STATEMENTS
Six Months Ended June 30, 1997 and 1996
(Unaudited)

MORTGAGE NOTES PAYABLE (CONTINUED)

|  | 1997 | 1996 |
| :---: | :---: | :---: |
| Balance forward | 12,630,484 | 12,851,562 |
| Mortgage note collateralized by land, a building, and an assignment of rents in Delafield, Wisconsin, interest rate of $8.125 \%$, monthly payments of principal and interest of $\$ 16,885$ through November 2004, and a final payment of $\$ 1,401,001$ due December 2004. In December 1999, the holder has the option to adjust the interest rate to $1.80 \%$ over the then current five-year U.S. Treasury yield. Monthly payments will be adjusted accordingly. | 1,889,210 | 1,936,233 |
|  | \$14,519,694 | \$14,787,795 |

Approximate future maturities of mortgage notes are as follows:

| For the Years Ending December 31: | Amount |
| :---: | :---: |
| 1997 | \$ 283,000 |
| 1998 | 307,000 |
| 1999 | 355,000 |
| 2000 | 391,000 |
| 2001 | 425,000 |
| Thereafter | 12,897,250 |
|  | \$14,658,250 |
|  |  |

6. LINE OF CREDIT

The company has a revolving credit agreement with a bank whereby it can borrow up to $\$ 100,000$ at an annual interest rate equal to prime. Interest is payable monthly with the principal due April 10, 1998. At June 30, 1997, the company had no outstanding balance on the note.
7. MAJOR TENANTS

All of the company's rental revenue is derived from four major tenants, each of which contributed at least $20 \%$ of the total revenues for each of the periods presented in the statements of income.
8. DIVIDENDS

On June 23, 1997, the board of directors declared a cash dividend of $\$ .125$ per common share payable on July 14, 1997, to stockholders of record on June 30, 1997.

Royale Investments, Inc.
NOTES TO FINANCIAL STATEMENTS
Six Months Ended June 30, 1997 and 1996
(Unaudited)

## 9. RELATED-PARTY TRANSACTIONS

Pursuant to an advisory agreement, Crown Advisors, Inc., an affiliate of the company, acts as investment advisor to the company and assists in the management of the day-to-day operations. Under this agreement, the company pays the advisor an annual fee of up to $1 \%$ of "invested real estate assets", as defined in the agreement. The advisor is also entitled to a performance fee, also as defined in the agreement. No performance fee has been incurred under this agreement.

In addition, the company must pay a $3 \%$ commission for each real estate acquisition and disposition. Upon termination of the agreement, the company must pay a fee equal to $3 \%$ of the invested real estate assets plus $25 \%$ of the increase in the value of invested real estate assets from the date of acquisition to the date of termination.

Fees and commissions incurred were as follows for the six months ended June 30 :

|  | 1997 | 1996 |
| :---: | :---: | :---: |
| Advisory fee | \$125,137 | \$125,137 |
| Commissions | - | - |
|  | \$125,137 | \$125,137 |

An officer and director of the company is a partner in a law firm which received fees from the company relating to legal services totaling $\$ 2,097$ for the six months ended June $30,1997$.
10. GUARANTY FEES

The company obtained a lease guaranty from the seller of the Plymouth and Indianapolis properties, for up to the lesser of $\$ 3.5$ million or the aggregate amount of the remaining lease obligations. The guaranty will expire in 2002. In consideration of the guaranty, the company agreed to pay to the seller an annual fee of $1 \%$ of the value of the guaranty.

In 1996, the Indianapolis tenant sold their operation to a new tenant, with the approval of the company. As an inducement to allow this lease transfer, the new tenant agreed to reimburse the company one-half of this fee. The amount receivable is included in other assets.

ROYALE INVESTMENTS, INC.
ITEM 2. MANAGEMENTS DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

## RESULTS OF OPERATIONS

During the six month periods ended June 30, 1997 and 1996, the Company owned and leased seven properties in five states to operators of retail food stores.

Revenues for the period ended June 30, 1997, increased slightly over the comparable period of 1996 due to scheduled increases in rent income, which was partially offset by decreases in interest income.

Expenses during the period were reduced $3.1 \%$ compared with the compable period of 1996. Mortgage interest, operations and management and administrative and general expenses decreased in 1997, and are the primary reasons for the increase in net income.

Net income increased to $\$ 178,058$ for the period of 1997 , versus $\$ 125,118$
for the first six months of 1996, a $42 \%$ increase and within management's expectations.

The Company considers Funds from operations ("FFO") along with net income and cash flows as a measure of the Company's operating performance and liquidity. FFO is essentially net income computed in accordance with generally accepted accounting principles, but excluding depreciation expense and gains (or losses) from sales of property. For the first half of 1997 , FFO increased $13.0 \%$ to $\$ 461,600$ from $\$ 408,659$ in first half of 1996.

LIQUIDITY AND CAPITAL RESOURCES

The Company's properties are all leased on a triple-net basis, which places the risk of rising property costs, such as maintenance, insurance and property taxes, on the tenant. The leases generally provide that the tenant is also responsible for roof and structural repairs. Hence, the Company's only demand for funds has been for the payment of management and administrative expenses, dividends and mortgage payments. Property acquisitions have been funded by equity offerings and mortgage borrowing's.

The Company declared a dividend of $\$ 177,500$, or $\$ .125$ per share, on June 23, 1997, payable to shareholders of record on June 30, 1997. The dividend was paid on July $14,1997$.

PART II

OTHER INFORMATION

ITEM 1 - 5. NONE
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
a) Exhibits filed with Form 10-QSB None
b) No reports filed on Form 8-K for the quarter ended June 30, 1997.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934 , the registrant has duly caused the report to be signed on it's behalf by the undersigned, thereunto duly authorized.

Dated: August 11, 1997

ROYALE INVESTMENTS, INC.

By:
Vernon R. Beck
Chief Executive Officer

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\hline <DEPRECIATION> & & \(2,234,662\) \\
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