
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934**

Date of report (Date of earliest event reported) **February 10, 2005 (February 9, 2005)**

CORPORATE OFFICE PROPERTIES TRUST

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation)

1-14023
(Commission
File Number)

23-2947217
(IRS Employer
Identification Number)

**8815 Centre Park Drive, Suite 400
Columbia, Maryland 21045**
(Address of principal executive offices)

(410) 730-9092
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition

On February 9, 2005, the Registrant issued a press release relating to its financial results for the year and quarter ended December 31, 2004. A copy of the press release is included as Exhibit 99.1 to this report and is incorporated herein by reference.

The information included herein, including the exhibits, shall not be deemed "filed" for any purpose, including the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or subject to liabilities of that Section. The information included herein, including the exhibits, shall also not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act regardless of any general incorporation language in such filing.

The Registrant uses non-GAAP financial measures in earnings press releases and information furnished to the Securities and Exchange Commission. The Registrant believes that these measures are helpful to investors in measuring its performance and comparing such performance to other real estate investment trusts ("REITs"). Descriptions of these measures are set forth below.

Earnings per diluted share ("diluted EPS"), as adjusted for issuance costs associated with redeemed preferred shares

This measure is defined as diluted EPS adjusted to eliminate an accounting charge for original issuance costs associated with the redemption of preferred shares of beneficial interest ("preferred shares"). The accounting charge pertains to a restructuring of the Company's equity and is not indicative of normal operations. As such, the Registrant believes that a measure that excludes the accounting charge is a useful supplemental measure in evaluating its operating performance. The Registrant believes that diluted EPS is the most comparable GAAP measure to this measure. A material limitation to this measure is that it does not reflect the effect of preferred share redemptions in accordance with GAAP; the Registrant compensates for this limitation by using diluted EPS and then supplementing its evaluation of that measure with the use of the non-GAAP measure.

Earnings per share diluted excluding the repurchase of the Series C Preferred Units in excess of their recorded book value ("EPS diluted excluding the Series C Preferred Unit repurchase")

This measure is defined as EPS diluted adjusted to eliminate the one-time accounting charge associated with the repurchase of the Registrant's Series C Preferred Units in Corporate Office Properties, L.P. (the "Operating Partnership") for an amount in excess of their recorded book value. The Registrant believes that this measure is useful to investors because the accounting charge pertains to a restructuring of the Company's equity and is not indicative of normal operations. The Registrant believes that diluted EPS is the most comparable GAAP measure to this measure. A material limitation to this measure is that it does not reflect the effect of the preferred unit repurchase in accordance with GAAP; the Registrant compensates for this limitation by using diluted EPS and then supplementing its evaluation of that measure with the use of the non-GAAP measure.

Funds from operations (“FFO”)

Funds from operations (“FFO”) is defined as net income computed using GAAP, excluding gains (or losses) from sales of real estate, plus real estate-related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. Gains from sales of newly-developed properties less accumulated depreciation, if any, required under GAAP are included in FFO on the basis that development services are the primary revenue generating activity; the Registrant believes that inclusion of these development gains is in accordance with the National Association of Real Estate Investment Trusts’ (“NAREIT”) definition of FFO, although others may interpret the definition

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differently. Additionally, the repurchase of the Series C Preferred Units in the Operating Partnership for an amount in excess of their recorded book value was a transaction not contemplated in the NAREIT definition of FFO; the Registrant believes that the exclusion of such an amount from FFO is appropriate.

Accounting for real estate assets using historical cost accounting under GAAP assumes that the value of real estate assets diminishes predictably over time. NAREIT stated in its April 2002 White Paper on Funds from Operations that “since real estate asset values have historically risen or fallen with market conditions, many industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves.” As a result, the concept of FFO was created by NAREIT for the REIT industry to “address this problem.” The Registrant agrees with the concept of FFO and believes that FFO is useful to investors as a supplemental measure of operating performance because, by excluding gains and losses related to sales of previously depreciated operating real estate properties and excluding real estate-related depreciation and amortization, FFO can help one compare the Registrant’s operating performance between periods. In addition, since most equity REITs provide FFO information to the investment community, the Registrant believes that FFO is useful to investors as a supplemental measure for comparing its results to those of other equity REITs. The Registrant believes that net income is the most directly comparable GAAP measure to FFO.

Since FFO excludes certain items includable in net income, reliance on the measure has limitations; management compensates for these limitations by using the measure simply as a supplemental measure that is weighed in the balance with other GAAP and non-GAAP measures. FFO is not necessarily an indication of the Registrant’s cash flow available to fund cash needs. Additionally, it should not be used as an alternative to net income when evaluating the Registrant’s financial performance or to cash flow from operating, investing and financing activities when evaluating the Registrant’s liquidity or ability to make cash distributions or pay debt service. The FFO presented by the Registrant may not be comparable to the FFO presented by other REITs since they may interpret the current NAREIT definition of FFO differently or they may not use the current NAREIT definition of FFO.

Basic funds from operations (“Basic FFO”)

Basic FFO is FFO adjusted to (1) subtract preferred share dividends and (2) add back GAAP net income allocated to common units in Corporate Office Properties, L.P. (the “Operating Partnership”) not owned by the Registrant. With these adjustments, Basic FFO represents FFO available to common shareholders and common unitholders. Common units in the Operating Partnership are substantially similar to common shares of beneficial interest in the Registrant (“common shares”); common units in the Operating Partnership are also exchangeable into common shares, subject to certain conditions. The Registrant believes that Basic FFO is useful to investors due to the close correlation of common units to common shares. The Registrant believes that net income is the most directly comparable GAAP measure to Basic FFO. Basic FFO has essentially the same limitations as FFO; management compensates for these limitations in essentially the same manner as described above for FFO.

Diluted funds from operations per share (“Diluted FFO per share”)

Diluted FFO per share is (1) Basic FFO adjusted to add back any convertible preferred share dividends and any other changes in Basic FFO that would result from the assumed conversion of securities that are convertible or exchangeable into common shares divided by (2) the sum of the (a) weighted average common shares outstanding during a period, (b) weighted average common units outstanding during a period and (c) weighted average number of potential additional common shares that would have been outstanding during a period if other securities that are convertible or

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exchangeable into common shares were converted or exchanged. However, the computation of Diluted FFO per share does not assume conversion of securities that are convertible into common shares if the conversion of those securities would increase Diluted FFO per share in a given period. The Registrant believes that Diluted FFO per share is useful to investors because it provides investors with a further context for evaluating its FFO results in the same manner that investors use earnings per share in evaluating net income available to common shareholders. In addition, since most equity REITs provide Diluted FFO per share information to the investment community, the Registrant believes Diluted FFO per share is a useful supplemental measure for comparing the Registrant to other equity REITs. The Registrant believes that diluted EPS is the most directly comparable GAAP measure to Diluted FFO per share. Diluted FFO per share has most of the same limitations as Diluted FFO (described below); management compensates for these limitations in essentially the same manner as described below for Diluted FFO.

Diluted funds from operations (“Diluted FFO”)

Diluted FFO is Basic FFO adjusted to add back any convertible preferred share dividends and any other changes in Basic FFO that would result from the assumed conversion of securities that are convertible or exchangeable into common shares. However, the computation of Diluted FFO does not assume conversion of securities that are convertible into common shares if the conversion of those securities would increase Diluted FFO per share in a given period. The Registrant believes that Diluted FFO is useful to investors because it is the numerator used to compute Diluted FFO per share. In addition, since most equity REITs provide Diluted FFO information to the investment community, the Registrant believes Diluted FFO is a useful supplemental measure for comparing the Registrant to other equity REITs. The Registrant believes that the numerator to diluted EPS is the most directly comparable GAAP measure to Diluted FFO. Since Diluted FFO excludes certain items includable in the numerator to diluted EPS, reliance on the measure has limitations; management compensates for these limitations by using the measure simply as a supplemental measure that is weighed in the balance with other GAAP and non-GAAP measures. Diluted FFO is not necessarily an indication of the Registrant’s cash flow available to fund cash needs. Additionally, it should not be used as an alternative to net income when evaluating the Registrant’s financial performance or to cash flow from operating, investing and financing activities when evaluating the Registrant’s liquidity or ability to make cash distributions or pay debt service. The Diluted FFO presented by the Registrant may not be comparable to the Diluted FFO presented by other REITs.

Diluted FFO excluding SFAS 141

This measure is defined as Diluted FFO adjusted to eliminate the amortization of the value assigned to in-place operating leases of acquired properties in connection with Statement of Financial Accounting Standards No. 141, “Business Combinations” (the “SFAS 141 revenue”). The Registrant believes that this measure is useful to investors in further evaluating its Diluted FFO since the amortization to revenue recorded in connection with SFAS 141 does not have a cash component. The Registrant believes that the numerator to diluted EPS is the most directly comparable GAAP measure to this non-GAAP measure. Diluted FFO excluding SFAS 141 has essentially the same limitations as Diluted FFO as well as the further limitation of not including the SFAS 141 revenue in accordance with GAAP. Management compensates for these limitations in essentially the same manner as described above for Diluted FFO.

Diluted FFO, as adjusted for issuance costs associated with redeemed preferred shares

This measure is defined as Diluted FFO adjusted to eliminate an accounting charge for original issuance costs associated with the redemption of preferred shares of beneficial interest. The accounting charge pertains to a restructuring of the Company’s equity and is not indicative of normal operations. As such, the Registrant believes that a measure that excludes the accounting charge is a useful supplemental measure in evaluating its operating performance. The Registrant believes that

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the numerator to diluted EPS is the most directly comparable GAAP measure to this non-GAAP measure. Diluted FFO, as adjusted for issuance costs associated with redeemed preferred shares has essentially the same limitations as Diluted FFO as well as the further limitation of not reflecting the effect of the preferred share redemption in accordance with GAAP; management compensates for these limitations in essentially the same manner as described above for Diluted FFO.

Diluted adjusted funds from operations (“Diluted AFFO”)

Diluted AFFO is Diluted FFO adjusted for the following: (1) the elimination of the effect of (a) noncash rental revenues (comprised of straight-line rental adjustments and SFAS 141 revenue) and (b) accounting charges for original issuance costs associated with redeemed preferred shares; and (2) recurring capital improvements (defined below). The Registrant believes that Diluted AFFO is an important supplemental measure of liquidity for an equity REIT because it provides management and investors with an indication of its ability to incur and service debt and to fund dividends and other cash needs. In addition, since most equity REITs provide Diluted AFFO information to the investment community, the Registrant believes Diluted AFFO is a useful supplemental measure for comparing the Registrant to other equity REITs. The Registrant believes that the numerator to diluted EPS is the most directly comparable GAAP measure to Diluted AFFO. Since Diluted AFFO excludes certain items includable in the numerator to diluted EPS, reliance on the measure has limitations; management compensates for these limitations by using the measure simply as a supplemental measure that is weighed in the balance with other GAAP and non-GAAP measures. In addition, see the discussion below regarding the limitations of recurring capital improvements, which is used to derive Diluted AFFO. Diluted AFFO is not necessarily an indication of the Registrant’s cash flow available to fund cash needs. Additionally, it should not be used as an alternative to net income when evaluating the Registrant’s financial performance or to cash flow from operating, investing and financing activities when evaluating the Registrant’s liquidity or ability to make cash distributions or pay debt service. The Diluted AFFO presented by the Registrant may not be comparable to similar measures presented by other equity REITs.

Recurring capital improvements

Recurring capital improvements are defined as capital improvements, tenant improvements and leasing costs associated with operating properties that are not (1) items contemplated prior to the acquisition of a property, (2) improvements associated with the expansion of a building or its improvements, (3) renovations to a building which change the underlying classification of the building (for example, from industrial to office or Class C office to Class B office) or (4) capital improvements that represent the addition of something new to the property rather than the replacement of something (for example, the addition of a new heating and air conditioning unit that is not replacing one that was previously there). The Registrant believes that recurring capital improvements is an important measure of performance for a REIT because it provides a measure of the capital improvements that the Registrant can expect to incur on an ongoing basis, which is significant to how the Registrant manages its business since these improvements are funded using cash flow from operations. As a result, the measure provides a further indication of the cash flow from operations that was available to fund other uses. The Registrant believes that tenant improvements, capital improvements and leasing costs associated with operating properties are the most directly comparable GAAP measures. Recurring capital improvements does not reflect all capital expenditures incurred by the Registrant for the periods reported; the Registrant compensates for this limitation by also using the comparable GAAP measure. The recurring capital improvements presented by the Registrant may not be comparable to the recurring capital improvements presented by other REITs.

Net operating income (“NOI”)

NOI is total revenue from real estate operations, including rental revenue and tenant recoveries and

other revenue, reduced by total property expenses associated with real estate operations, including discontinued operations; total property expenses, as used in this definition, do not include depreciation, amortization or interest expense associated with real estate operations. The Registrant believes that NOI is an important supplemental measure of operating performance for a REIT’s operating real estate because it provides a measure of the core real estate operations, rather than factoring in depreciation and amortization or corporate financing and general and administrative expenses; this measure is particularly useful in the opinion of the Registrant in evaluating the performance of geographic segments, same-office property groupings and individual properties. The Registrant believes that net income is the most directly comparable GAAP measure to NOI. The measure excludes many items that are includable in net income, including construction contract and other service operations revenues, as well as expenses including those mentioned above; management compensates for this limitation by using the measure simply as a supplemental measure that is weighed in the balance with other GAAP and non-GAAP measures. It should not be used as an alternative to net income when evaluating the Registrant’s financial performance or to cash flow from operating, investing and financing activities when evaluating the Registrant’s liquidity or ability to make cash distributions or pay debt service. NOI presented by the Registrant may not be comparable to NOI presented by other equity REITs that define the measure differently.

Cash net operating income (“Cash NOI”)

Cash NOI is NOI (defined above) adjusted to eliminate the effects of noncash rental revenues (comprised of straight-line rental adjustments and SFAS 141 revenue). Under GAAP, rental revenue is recognized evenly over the term of tenant leases. Many leases provide for contractual rent increases and the effect of accounting under GAAP for such leases is to accelerate the recognition of lease revenue. Since some leases provide for periods under the lease in which rental concessions are provided to tenants, the effect of accounting under GAAP is to allocate rental revenue to such periods. Under SFAS 141, when a property is acquired, in-place operating leases carrying rents above or below market are valued as of the date of the acquisition; such value is then amortized into rental revenue over the lives of the related leases. The Registrant believes that Cash NOI is an important supplemental measure of operating performance for a REIT’s operating real estate because it makes adjustments to NOI for revenue that is not associated with cash to the Registrant. As is the case with NOI, the measure is useful in the opinion of the Registrant in evaluating and comparing the performance of geographic segments, same-office property groupings and individual properties, although, since it adjusts for noncash items, it provides management and investors with a further indication of the Registrant’s ability to incur and service debt and to fund dividends and other cash needs. The Registrant believes that net income is the most directly comparable GAAP measure to Cash NOI. The measure excludes many items that are includable in net income; management compensates for this limitation by using the measure simply as a supplemental measure that is weighed in the balance with other GAAP and non-GAAP measures. It should not be used as an alternative to net income when evaluating the Registrant’s financial performance or to cash flow from operating, investing and financing activities when evaluating the Registrant’s liquidity or ability to make cash distributions or pay debt service. The Cash NOI that the Registrant presents may not be comparable to similar measures presented by other equity REITs.

Earnings Before Interest, Income Taxes, Depreciation and Amortization (“EBITDA”)

EBITDA is net income adjusted for the effects of interest expense, depreciation and amortization, income taxes and minority interests. The Registrant believes that EBITDA is an important measure of performance for a REIT because it provides a further tool to evaluate the Registrant’s ability to incur and service debt and to fund dividends and other cash needs that supplements the previously described non-GAAP measures and to compare the Registrant’s operating performance with that of other companies. The Registrant believes that net income is the most directly comparable GAAP measure to EBITDA. EBITDA excludes items that are included in net income, including some that

require cash outlays; management compensates for this limitation by using the measure simply as a supplemental measure that is weighed in the balance with other GAAP and non-GAAP measures. It should not be used as an alternative to net income when evaluating the Registrant’s financial performance or to cash flow from operating, investing and financing activities when evaluating the Registrant’s liquidity or ability to make cash distributions or pay debt service. Additionally, EBITDA as reported by the Registrant may not be comparable to EBITDA reported by other equity REITs.

EBITDA Interest Coverage Ratio

EBITDA Interest Coverage Ratio divides EBITDA by interest expense on continuing and discontinued operations. The Registrant believes that this ratio is a useful measure

in evaluating the relationship of earnings to the total cash flow requirements for interest on loans associated with operating properties and, as such, is an important tool in the Registrant's finance policy management.

EBITDA Fixed Charge Coverage Ratio

EBITDA Fixed Charge Coverage Ratio divides EBITDA by the sum of (1) interest expense on continuing and discontinued operations, (2) dividends on preferred shares and (3) distributions on preferred units in the Operating Partnership not owned by the Registrant. The Registrant believes that this ratio is a useful measure in evaluating the relationship of earnings to the cash flow requirements of (1) interest expense on loans associated with operating properties and (2) dividends to preferred equity holders and, as such, is an important tool in the Registrant's finance policy management.

Diluted FFO Payout Ratio and Diluted AFFO Payout Ratio

These measures are defined as (1) the sum of (A) dividends on common shares and (B) dividends on restricted common and convertible preferred shares and distributions to holders of interests in the Operating Partnership when such dividends and distributions are included in Diluted FFO and Diluted AFFO, divided by (2) either Diluted FFO or Diluted AFFO. The Registrant believes that these ratios are useful to investors as supplemental measures of its ability to make distributions to investors. In addition, since most equity REITs provide these ratios, the Registrant believes they are useful supplemental measures for comparing the Registrant to other equity REITs. The Registrant believes that Earnings Payout Ratio is the most comparable GAAP measure. Earnings Payout Ratio is defined as dividends on common shares divided by net income available to common shareholders. Since Payout-FFO Diluted and Payout-AFFO Diluted are derived from Diluted FFO and Diluted AFFO, they share the limitations previously discussed for those measures; management compensates for these limitations by using the measures simply as supplemental measures that are weighed in the balance with other GAAP and non-GAAP measures.

Debt to Undepreciated Book Value of Real Estate Assets

This measure is defined as mortgage loans payable divided by net investment in real estate presented on the Registrant's consolidated balance sheet excluding the effect of accumulated depreciation incurred to date on such real estate. The Registrant believes that the measure of Debt to Undepreciated Book Value of Real Estate Assets is useful to management and investors as a supplemental measure of its borrowing levels. In addition, since most equity REITs provide Debt to Undepreciated Book Value of Real Estate Asset information, the Registrant believes that this measure is a useful supplemental measure for comparing the Registrant to other equity REITs. The Registrant believes that the measure of Debt to Total Assets, defined as mortgage loans payable divided by total assets, is the most comparable GAAP measure. Debt to Undepreciated Book Value of Real Estate Assets excludes the effect of accumulated depreciation, other assets and other liabilities; management compensates for these limitations by using the measure simply as a supplemental measure that is weighed with the comparable GAAP measure and other GAAP and non-GAAP measures.

Item 9.01. Financial Statements and Exhibits

- (a) Financial Statements of Businesses Acquired
None
- (b) Pro Forma Financial Information
None
- (c) Exhibits

<u>Exhibit Number</u>	<u>Description</u>
99.1	Press release dated February 9, 2005 for Corporate Office Properties Trust.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 10, 2005

CORPORATE OFFICE PROPERTIES TRUST

By: /s/ Randall M. Griffin
Name: Randall M. Griffin
Title: President and Chief Operating Officer

By: /s/ Roger A. Waesche, Jr.
Name: Roger A. Waesche, Jr.
Title: Executive Vice President and Chief Financial Officer



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NEWS RELEASE

For Immediate Release

**CORPORATE OFFICE PROPERTIES TRUST REPORTS STRONG
 FOURTH QUARTER AND YEAR-END 2004 RESULTS**

COLUMBIA, MD February 9, 2005 - Corporate Office Properties Trust (NYSE: OFC) announced today financial and operating results for the quarter and year ended December 31, 2004.

Shareholder Return

The Company's shareholders earned a total return of 45% for the year ended 2004. For the past five years, the Company's shareholders earned a total return of 427%, based on numbers compiled by the National Association of Real Estate Investment Trusts as of December 31, 2004. These return computations include the re-investment of dividends on the ex-dividend date and share price appreciation.

2004 Highlights

- Earnings per Share ("EPS") diluted of \$.54 for the year ended 2004 compared to \$.27 per share diluted for the year ended 2003. Included in 2004 net income available to common shareholders was recognition of an accounting charge of \$1.8 million (\$.05 per diluted share) reflecting the issuance costs of the Series B preferred shares redeemed during 2004. Without this accounting charge, net income available to common shareholders – diluted, as adjusted, would have been \$.59 per share for 2004. Earnings per share diluted for 2003 was impacted by an \$11.2 million accounting charge (\$.39 per diluted share) recognized in connection with the repurchase of the Series C convertible preferred units during the year. Without this accounting charge, earnings per share diluted for 2003 would have been \$.66 per share.
- 11.5% increase in Funds from Operations ("FFO") per diluted share to \$1.74 for the year ended 2004 compared to \$1.56 for the year ended 2003. Excluding the effects of SFAS 141, the Company's diluted FFO per share would have been \$1.71 for the year ended 2004 as compared to \$1.51 for the comparable 2003 period, representing an increase of 13.2% per share.
- 94.0% occupied, 95.0% leased at December 31, 2004.
- \$264.3 million in acquisitions for 22 office buildings for a combined 1,624,658 square feet that was 91.8% occupied.

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- 71.4% renewal rate on expiring leases for the year, 947,545 square feet renewed with an average capital cost of \$5.42 per square foot.
- 7.2% and 5.1% increase in base and total rent, respectively, on a straight-line basis for renewed and retenanting space during 2004.
- 907,119 square feet under construction that is 36.5% pre-leased.
- 8.5% increase in quarterly dividend from \$.235 to \$.255 per share.
- \$115.7 million in proceeds raised through the issuance of 5.0 million common shares.
- \$300.0 million unsecured revolving line of credit closed March 2004, replacing \$150.0 million secured line.

"By pursuing our focused strategy over the last five years, we have achieved sector leading FFO growth and total return for our shareholders. Through our geographic and tenant focus we have created a dominant franchise in our target markets, with significant expansion opportunities. Going forward, we will pursue tenant driven opportunities, including those located outside our target markets," stated Clay W. Hamlin, III, Chief Executive Officer.

Fourth Quarter 2004 Highlights

- Earnings per Share ("EPS") diluted of \$.15 for the fourth quarter of 2004 as compared to \$.14 per diluted share for the fourth quarter of 2003.
- 12.5% increase in Funds from Operations ("FFO") per diluted share to \$.45 for the fourth quarter of 2004 up from \$.40 per diluted share for fourth quarter 2003.
- 55.4% FFO payout ratio and 87.9% AFFO payout ratio for the fourth quarter of 2004. AFFO payout ratio was impacted by a \$1.4 million increase in straight-line rent associated with One Dulles Tower in Herndon, Virginia.
- \$34.3 million in acquisitions for eight office buildings totaling 274,635 square feet.
- 55.9% of expiring leases renewed, for a total of 184,543 square feet.
- Same property NOI, representing 80.7% of the portfolio, decreased by 1.1% on a cash basis and increased 1.5% on a GAAP basis, compared to the same quarter of 2003.

Financial Results

EPS for the year ended December 31, 2004 totaled \$.54 per diluted share and net income available to common shareholders totaled \$18.9 million, as compared to \$.27 per diluted share and \$7.7 million net income available to common shareholders for the year ended 2003. Included in the 2004 net income available to common shareholders is recognition of a \$1.8 million accounting charge (\$.05 per share) related to the write off of initial offering costs for the Series B preferred shares redeemed during 2004. Earnings per share diluted for 2003 was impacted by an

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accounting charge of \$11.2 million (\$.39 per share) recognized in connection with the repurchase of the Series C convertible preferred units in June 2003. Excluding these accounting charges, earnings per share diluted for 2004 and 2003 would have been \$.59 and \$.66 per share, respectively, a decrease of 10.6%.

For the quarter ended December 31, 2004, EPS totaled \$.15 per diluted share and net income available to common shareholders totaled \$5.8 million, as compared to \$.14 per diluted share and \$4.3 million net income available to common shareholders for the quarter ended December 31, 2003, representing an increase of 7.1% per share.

Diluted FFO for the year ended December 31, 2004 totaled \$76.2 million, or \$1.74 per diluted share, as compared to \$61.3 million, or \$1.56 per diluted share, for the year ended December 31, 2003, representing an 11.5% increase on a per share basis. Included in 2004 diluted FFO was recognition of an accounting charge of \$1.8 million reflecting the issuance costs of the Series B preferred shares redeemed during 2004. Without this accounting charge, FFO per share – diluted, as adjusted, would have been \$1.78 per share for 2004.

The Company recorded \$931,000 and \$1,817,000 of SFAS 141 revenues for the years ended December 31, 2004 and December 31, 2003, respectively. Excluding the effects of SFAS 141, diluted FFO per share would have been \$1.71 per share for the year 2004 as compared to \$1.51 per share for the comparable 2003 period, representing an increase of 13.2% per share.

The Company's diluted FFO for the three months ended December 31, 2004 totaled \$20.9 million, or \$.45 per diluted share, as compared to \$16.2 million, or \$.40 per diluted share, for the three months ended December 31, 2003, representing a 12.5% increase on a per share basis. The Company recorded \$125,000 and \$352,000 of SFAS 141 revenues for the three months ended December 31, 2004 and December 31, 2003, respectively. Excluding the effects of SFAS 141, diluted FFO per share would have been \$.44 per share for the three months ended December 31, 2004 as compared to \$.39 per share for the comparable 2003 period, representing an increase of 12.8% per share.

Diluted FFO Payout ratio was 55.7% for year 2004 compared to 56.8% for the comparable 2003 period. The Company's diluted FFO Payout ratio for the three months ended December 31, 2004 was 55.4%, as compared to 55.8% for the comparable 2003 period.

Diluted AFFO for the year ended December 31, 2004 totaled \$51.4 million, as compared to \$43.2 million for the year ended December 31, 2003, representing an increase of 19.0%. Diluted AFFO Payout ratio was 82.7% for year ended 2004, compared to 80.6% for the comparable 2003 period.

Diluted AFFO for the three months ended December 31, 2004 totaled \$13.2 million, as compared to \$11.1 million for the three months ended December 31, 2003, representing a 19.0% increase. The Company's diluted AFFO Payout ratio for the three months ended December 31, 2004 was 87.9%, as compared to 81.6% for the comparable 2003 period. AFFO for fourth quarter 2004 was impacted by a \$1.4 million increase in straight-line rent associated with One Dulles Tower in Herndon, Virginia.

Revenues from real estate operations for the year ended December 31, 2004 were \$214.6 million, as compared to the year ended December 31, 2003 of \$174.4 million. As of December 31, 2004, the

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Company had a total market capitalization of approximately \$2.5 billion, with \$1.0 billion in debt outstanding, equating to a 40.4% debt-to-total market capitalization ratio. Total Debt to Undepreciated Book Value of Real Estate Assets was 58.3%. The Company's total quarterly weighted average interest rate was 5.9%, and 77.1% of total debt was subject to fixed interest rates, including interest rate swaps.

For the fourth quarter 2004, EBITDA interest coverage ratio was 3.0x, and the EBITDA fixed charge ratio was 2.3x.

"We have expanded into two new submarkets this year – one in St. Mary's and King George Counties in Maryland and Virginia respectively, and the second in Tysons Corner, Virginia. In both locations, we have established a large position that we can continue to grow through additional acquisitions and development," stated Randall M. Griffin, President and Chief Operating Officer. "We reached our target occupancy, ending the year at 94.0%. We continue to accelerate our development program to meet continued strong demand from our tenants."

Operating Results

At December 31, 2004, the Company's portfolio of 145 office properties totaling 12.0 million square feet, including two joint venture properties, was 94.0% occupied and 95.0% leased. The weighted average remaining lease term for the portfolio was 4.9 years and the average rental rate (including tenant reimbursements) was \$20.32 per square foot.

For the year ended December 31, 2004, the Company renewed 947,545 square feet or 71.4% of leases expiring (based on square footage), at an average capital cost of \$5.42 per square foot. For the 1,694,264 square feet renewed and retented during the year, the Company achieved increases of 7.2% in base rent and 5.1% in total rent on a straight-line basis, as measured from the GAAP straight-line rent in effect preceding the renewal date. Base rent and total rent increased 2.2% and .5%, respectively, on a cash basis. The average capital cost for the renewed and retented space was \$10.86 per square foot.

For the quarter ended December 31, 2004 the Company renewed 55.9% of leases expiring, at an average capital cost of \$7.78 per square foot. For renewed and retented space, the Company achieved a 6.8% increase in straight-line base rent and a 5.6% increase in straight-line total rent. On a cash basis for renewed and retented space, base rent increased 5.7% and total rent increased 4.6%. The average capital cost for renewed and retented space was \$15.76 per square foot.

Same property Cash Net Operating Income decreased by 1.1% and same property GAAP Net Operating Income increased 1.5% for fourth quarter 2004, as compared to the results for the same 2003 period. The Company's same property portfolio consists of 116 buildings and represents 80.7% of the total square feet owned as of December 31, 2004.

Acquisition Activity

During the quarter ending December 31, 2004, the Company acquired eight office buildings comprising 274,635 square feet for a total cost of \$34.3 million that were 100% leased at closing.

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These office buildings are located within the Dahlgren Technology Center in King George County, Virginia, adjacent to the Dahlgren Naval Surface Warfare Center, and within Patuxent River Naval Air Station in St. Mary's County, Maryland.

Including the buildings mentioned above, the Company acquired 22 buildings with a total 1,624,658 square feet, for a combined cost of \$264.3 million, during 2004.

The Company also acquired 19 acres of land for \$16.4 million during the year, which includes 14 acres located in Columbia Gateway Business Park and 5 acres located in Woodland Park in Herndon, Virginia.

Development Activity

At quarter end, the Company had seven buildings under construction totaling 907,119 square feet that are 36.5% leased. In addition, the Company had four buildings under development for a total of 536,607 square feet. Including all buildings mentioned above, by year end, the Company had a total of 1,443,726 square feet under construction or development. Three buildings were placed into service during 2004, that totaled 300,691 square feet that were 90.3% leased.

Financing and Capital Transactions

The Company executed the following transactions during the year:

- 10% Series B Cumulative Redeemable Preferred Shares redeemed at \$25.00 per share. The Company recorded a \$1.8 million charge in the third quarter for the write-off of initial offering costs associated with the issuance of the Series B shares.
- 352,000 Series I convertible preferred units issued at \$25.00 par for a total of \$8.8 million in connection with the purchase of Pinnacle Towers.
- \$115.7 million in proceeds raised through the issuance of 5.0 million common shares during 2004. Proceeds from the offerings were utilized to repay debt, redeem preferred shares, and fund new acquisitions.
- \$300.0 million unsecured revolving line of credit closed March 2004, replacing a \$150.0 million secured line.
- \$115.0 million seven year mortgage loan with a fixed rate of 5.47% closed, with \$43.6 million in floating rate debt repaid.
- \$63.0 million loan to finance construction of three buildings at National Business Park closed during September 2004.
- 8.5% increase in quarterly common dividend from \$.235 to \$.255 per share.

Earnings Guidance

The Company's 2005 annual EPS guidance is \$.48 – \$.54 per diluted share. The 2005 annual FFO per share guidance is \$1.78 – \$1.85 per diluted share. The Company's 2005 first quarter EPS guidance is \$0.12 - \$0.13 per diluted share. The Company's 2005 first quarter FFO guidance is \$0.43 - \$0.44 per diluted share.

Conference Call

The Company will hold an investor/analyst conference call:

Conference Call and Webcast Date: February 10, 2005

Time: 4:00 p.m. ET

Dial In Number: 800-474-8920

Confirmation Code for the call: 4965091

A replay of this call will be available beginning Thursday, February 10, 2005 at 7:00 p.m. ET through Thursday, February 24, 2005 at midnight ET. To access the replay, please call 888-203-1112 and use confirmation code 4965091.

The conference call will also be available via live webcast in the Investor Relations section of the Company's website at www.copt.com. A replay of the conference call will be immediately available via webcast in the Investor Relations section of the Company's website.

Definitions

Please refer to our Form 8K or our website (www.copt.com) for definitions of certain terms used in this press release. Reconciliations of GAAP and non-GAAP measurements are included in the attached tables.

Company Information

Corporate Office Properties Trust is a fully integrated, self-managed, real estate investment trust which focuses on the ownership, management, leasing, acquisition and development of suburban office properties located in select Mid-Atlantic submarkets. The Company also pursues selective expansion outside of our core markets to meet anticipated current tenant demand. The Company currently owns 145 office properties totaling 12.0 million rentable square feet, including two properties held through joint ventures. Corporate Development Services provides a wide range of development and construction management services. In addition, Corporate Office Services provides land planning, design/build services, consulting and merchant development to third party entities. The Company's shares are traded on the New York Stock Exchange under the symbol OFC. More information on Corporate Office Properties Trust can be found on the Internet at www.copt.com.

Forward-Looking Information

This press release may contain "forward-looking" statements, as defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, that are based on the Company's current expectations, estimates and projections about future events and financial trends affecting the Company. Forward-looking statements can be identified by the use of words such as "may", "will", "should", "expect", "estimate" or other comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which the Company cannot predict with accuracy and some of which the Company might not even anticipate. Accordingly, the Company can give no assurance that these expectations, estimates and projections will be achieved. Future events and actual results may differ materially from those discussed in the forward-looking statements.

Important factors that may affect these expectations, estimates, and projections include, but are not limited to:

- the Company's ability to borrow on favorable terms;

- general economic and business conditions, which will, among other things, affect office property demand and rents, tenant creditworthiness, interest rates and financing availability;
- adverse changes in the real estate markets including, among other things, increased competition with other companies;
- risk of real estate acquisition and development, including, among other things, risks that development projects may not be completed on schedule, that tenants may not take occupancy or pay rent or that development or operating costs may be greater than anticipated;
- risks of investing through joint venture structures, including risks that the Company's joint venture partners may not fulfill their financial obligations as investors or may take actions that are inconsistent with the Company's objectives;
- governmental actions and initiatives; and
- environmental requirements.

The Company undertakes no obligation to update or supplement any forward-looking statements. For further information, please refer to the Company's filings with the Securities and Exchange Commission, particularly the section entitled "Risk Factors" in Item 1 of the Company's Annual Report on Form 10-K for the year ended December 31, 2003.

Financial Tables Attached

Corporate Office Properties Trust
Summary Financial Data
(unaudited)
Amounts in thousands, except per share data)

	Three months ended December 31	
	2004	2003
Revenues		
Real estate revenues	\$ 58,613	\$ 46,579
Service operations revenues	7,715	5,277
Total revenues	<u>66,328</u>	<u>51,856</u>
Expenses		
Property operating	17,170	13,869
Depreciation and other amortization associated with real estate operations	13,859	10,387
Service operations expenses	7,276	5,050
General and administrative expenses	3,467	2,242
Total operating expenses	<u>41,772</u>	<u>31,548</u>
Operating income	24,556	20,308
Interest expense	(12,648)	(10,471)
Amortization of deferred financing costs	(495)	(810)
Income from continuing operations before gain on sales of real estate, equity in loss of unconsolidated real estate joint ventures, income taxes and minority interests	11,413	9,027
Gain on sales of real estate, excluding discontinued operations	24	24
Equity in loss of unconsolidated real estate joint ventures	—	(7)
Income tax (expense) benefit	(420)	406
Income from continuing operations before minority interests	11,017	9,450
Minority interests in income from continuing operations of consolidated subsidiaries	(1,571)	(1,380)
Net Income	9,446	8,070
Preferred share dividends	(3,654)	(3,779)
Net income available to common shareholders	\$ 5,792	\$ 4,291
Earnings per share "EPS" computation		
Numerator:		
Net income available to common shareholders	\$ 5,792	\$ 4,291
Dividends on convertible preferred shares	—	136
Numerator for diluted EPS	<u>\$ 5,792</u>	<u>\$ 4,427</u>
Denominator:		
Weighted average common shares - basic	36,296	28,951
Assumed conversion of dilutive options	1,638	1,658
Assumed conversion of preferred shares	—	1,197
Weighted average common shares - diluted	<u>37,934</u>	<u>31,806</u>
EPS		
Basic	\$ 0.16	\$ 0.15
Diluted	\$ 0.15	\$ 0.14

(Amounts in thousands, except per share data and ratios)

	Three months ended December 31	
	2004	2003
Net income	\$ 9,446	\$ 8,070
Add: Real estate-related depreciation and amortization	13,625	10,292
Add: Depreciation and amortization on unconsolidated real estate entities	—	112
Less: Depreciation and amortization allocable to minority interests in other consolidated entities	(30)	—
Less: Gain on sales of real estate, excluding development portion	(24)	(23)
Funds from operations ("FFO")	23,017	18,451
Add: Minority interests-common units in the Operating Partnership	1,418	1,378
Less: Preferred share dividends	(3,654)	(3,779)
Funds from Operations - basic ("Basic FFO")	20,781	16,050
Add: Convertible preferred share dividends	—	136
Add: Restricted common share dividends	98	—
Expense associated with dilutive options	—	1
Funds from Operations - diluted ("Diluted FFO")	20,879	16,187
Less: Straight-line rent adjustments	(2,895)	(1,061)
Less: Recurring capital improvements	(4,695)	(3,714)
Less: Amortization of origination value of leases on acquired properties into rental revenue	(125)	(352)
Adjusted Funds from Operations - diluted ("Diluted AFFO")	\$ 13,164	\$ 11,060
Basic weighted average shares		
Weighted average common shares	36,296	28,951
Conversion of weighted average common units	8,588	8,870
Basic weighted average common shares/units	44,884	37,821
Conversion of share options	1,638	1,663
Conversion of weighted average convertible preferred shares	—	1,197
Restricted common shares	238	—
Diluted weighted average common shares/units	46,760	40,681
Diluted FFO per common share	\$ 0.45	\$ 0.40
Dividends/distributions per common share/unit	\$ 0.255	\$ 0.235
Earnings payout ratio	160%	159%
Diluted FFO payout ratio	55%	56%
Diluted AFFO payout ratio	88%	82%
EBITDA interest coverage ratio	3.04	2.93
EBITDA fixed charge coverage ratio	2.33	2.16
Reconciliation of denominators for diluted EPS and diluted FFO per share		
Denominator for diluted EPS	37,934	31,806
Weighted average common units	8,588	8,870
Additional dilutive options	—	5
Restricted common shares	238	—
Denominator for diluted FFO per share	46,760	40,681

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Corporate Office Properties Trust
Summary Financial Data
(unaudited)
(Amounts in thousands, except per share data)

	Twelve months ended December 31	
	2004	2003
Revenues		
Real estate revenues	\$ 214,573	\$ 174,423
Service operations revenues	28,903	31,740
Total revenues	243,476	206,163
Expenses		
Property operating	63,053	51,699
Depreciation and other amortization associated with real estate operations	51,904	37,122
Service operations expenses	26,996	30,933
General and administrative expenses	10,938	7,893
Total operating expenses	152,891	127,647
Operating income	90,585	78,516
Interest expense	(44,263)	(41,079)
Amortization of deferred financing costs	(2,431)	(2,767)
Income from continuing operations before (loss) gain on sales of real estate, equity in loss of unconsolidated real estate joint ventures, income taxes and minority interests	43,891	34,670
(Loss) gain on sales of real estate, excluding discontinued operations	(150)	472
Equity in loss of unconsolidated real estate joint ventures	(88)	(98)
Income tax (expense) benefit	(795)	169

Income from continuing operations before minority interests	42,858	35,213
Minority interests in income from continuing operations of consolidated subsidiaries	(5,826)	(6,759)
Income from continuing operations	37,032	28,454
Income from discontinued operations, net of minority interests	—	2,423
Net income	37,032	30,877
Preferred share dividends	(16,329)	(12,003)
Repurchase of preferred units in excess of recorded book value	—	(11,224)
Issuance costs associated with redeemed preferred shares	(1,813)	—
Net income available to common shareholders	\$ 18,890	\$ 7,650

EPS Computation

Numerator:		
Net income available to common shareholders	\$ 18,890	\$ 7,650
Dividends on convertible preferred shares	21	—
Numerator for diluted EPS	<u>\$ 18,911</u>	<u>\$ 7,650</u>

Denominator:

Weighted average common shares-basic	33,173	26,659
Assumed conversion of dilutive options	1,675	1,362
Assumed conversion of preferred shares	134	—
Weighted average common shares-diluted	<u>34,982</u>	<u>28,021</u>

EPS

Basic	\$ 0.57	\$ 0.29
Diluted	\$ 0.54	\$ 0.27

Corporate Office Properties Trust
Summary Financial Data
(unaudited)
(Amounts in thousands, except per share data and ratios)

	For the twelve months ended December 31	
	2004	2003
Net income	\$ 37,032	\$ 30,877
Add: Real estate-related depreciation and amortization	51,371	36,681
Add: Depreciation and amortization on unconsolidated real estate entities	106	295
Less: Depreciation and amortization allocable to minority interests in other consolidated entities	(86)	—
Less: Gain on sales of real estate, excluding development portion	(95)	(2,897)
Less: Issuance costs associated with redeemed preferred shares	(1,813)	—
Funds from operations ("FFO")	86,515	64,956
Add: Minority interests-common units in the Operating Partnership	5,659	6,712
Less: Preferred share dividends	(16,329)	(12,003)
Funds from Operations - basic ("Basic FFO")	75,845	59,665
Add: Convertible preferred share dividends	21	544
Add: Preferred unit distributions	—	1,049
Add: Restricted common share dividends	382	—
Expense associated with dilutive options	—	10
Funds from Operations - diluted ("Diluted FFO")	76,248	61,268
Less: Straight-line rent adjustments	(8,364)	(4,840)
Less: Recurring capital improvements	(17,394)	(11,456)
Less: Amortization of origination value of leases on acquired properties into rental revenue	(931)	(1,817)
Add: Issuance costs associated with redeemed preferred shares	1,813	—
Adjusted Funds from Operations - diluted ("Diluted AFFO")	\$ 51,372	\$ 43,155
Basic weighted average shares		
Weighted average common shares	33,173	26,659
Conversion of weighted average common units	8,726	8,932
Basic weighted average common shares/units	41,899	35,591
Conversion of share options	1,675	1,405
Conversion of weighted average convertible preferred shares	134	1,197
Conversion of weighted average convertible preferred units	—	1,101
Restricted common shares	221	—
Diluted weighted average common shares/units	<u>43,929</u>	<u>39,294</u>
Diluted FFO per common share	<u>\$ 1.74</u>	<u>\$ 1.56</u>
Dividends/distributions per common share/unit	<u>\$ 0.98</u>	<u>\$ 0.91</u>
Earnings payout ratio	178 %	328 %
Diluted FFO payout ratio	56 %	57 %
Diluted AFFO payout ratio	83 %	81 %
Reconciliation of denominators for diluted EPS and diluted FFO per share		
Denominator for diluted EPS	34,982	28,021
Weighted average common units	8,726	8,932
Convertible preferred shares	—	1,197

Convertible preferred units	—	1,101
Additional dilutive options	—	43
Restricted common shares	221	—
Denominator for diluted FFO per share	43,929	39,294

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Corporate Office Properties Trust
Summary Financial Data
(Unaudited)
(Dollars and shares in thousands, except per share data)

	December 31		December 31					
	2004		2003					
Balance Sheet Data (in thousands) (as of period end):								
Investment in real estate, net of accumulated depreciation	\$	1,544,501	\$	1,189,258				
Total assets		1,732,026		1,332,076				
Mortgage and other loans payable		1,022,688		738,698				
Total liabilities		1,111,224		801,899				
Minority interests		98,878		79,796				
Beneficiaries' equity		521,924		450,381				
Debt to Total Assets		59.0%		55.5%				
Debt to Undepreciated Book Value of Real Estate Assets		58.3%		54.8%				
Debt to Total Market Capitalization		40.4%		42.1%				
Property Data, including joint ventures (as of period ended):								
Number of properties owned		145		119				
Total net rentable square feet owned (in thousands)		11,978		10,033				
Occupancy		94.0%		91.2%				
		Three Months Ended		Twelve Months Ended				
		Dec. 31	Dec. 31	Dec. 31	Dec. 31			
		2004	2003	2004	2003			
Reconciliation of diluted FFO as reported to diluted FFO excluding the effects of amortization of origination value of leases on acquired properties								
Numerator for diluted FFO as reported	\$	20,879	\$	16,187	\$	76,248	\$	61,268
Less: Amortization of origination value of leases on acquired properties		(125)		(352)		(931)		(1,817)
Less: Restricted common share dividends		—		—		(382)		—
Numerator for diluted FFO, as adjusted	\$	20,754	\$	15,835	\$	74,935	\$	59,451
Diluted weighted average common shares		46,760		40,681		43,929		39,294
Less: Restricted shares		—		—		(221)		—
Diluted weighted average common shares for diluted FFO, as adjusted		46,760		40,681		43,708		39,294
Diluted FFO per common share excluding the effects of amortization of Origination value of leases on acquired properties	\$	0.44	\$	0.39	\$	1.71	\$	1.51

	Three Months Ended		Three Months Ended	
	December 31		December 31	
	2004		2003	
Reconciliation of GAAP net income to earnings before interest, income taxes, depreciation and amortization ("EBITDA")				
Net income	\$	9,446	\$	8,070
Interest expense on continuing operations		12,648		10,471
Income tax expense (benefit), gross		420		(406)
Depreciation and amortization on real estate operations		13,625		10,292
Amortization of deferred financing costs		495		810
Other depreciation and amortization		234		96
Minority interests		1,571		1,378
EBITDA	\$	38,439	\$	30,711

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Corporate Office Properties Trust
Summary Financial Data
(Unaudited)
(Dollars in thousands)

	Three Months Ended		Twelve Months Ended	
	Dec. 31,	Dec. 31,	Dec. 31,	Dec. 31,
	2004	2003	2004	2003
Reconciliation of dividends for Earnings Payout Ratio to dividends and distributions for FFO & AFFO Payout Ratio				
Common share dividends for earnings payout ratio	\$	9,288	\$	6,807
Convertible preferred share dividends		—		136
Common unit distributions		2,179		2,084
Common share dividends on restricted shares		98		—
Convertible preferred unit distributions		—		—
		—		—
		—		1,049

Dividends and distributions for FFO & AFFO payout ratio	\$ 11,565	\$ 9,027	\$ 42,494	\$ 34,774
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Reconciliation of same property net operating income to same property cash net operating income

Same property net operating income	\$ 33,186	\$ 32,692
Less: Straight-line rent adjustments	(1,998)	(1,036)
Less: Amortization of origination value of leases on acquired properties	(232)	(352)
Same property cash net operating income	\$ 30,956	\$ 31,304

Reconciliation of interest expense from continuing operations to the denominator for fixed charge coverage-EBITDA

Interest expense from continuing operations	\$ 12,648	\$ 10,471
Preferred share dividends	3,654	3,779
Preferred unit distributions	165	—
Denominator for fixed charge coverage-EBITDA	\$ 16,467	\$ 14,250

	December 31, 2004	December 31, 2003
Reconciliation of denominator for debt to total assets to denominator for debt to undepreciated book value of real estate assets		
Denominator for debt to total assets	\$ 1,732,026	\$ 1,332,076
Assets other than assets included in investment in real estate	(187,525)	(142,818)
Accumulated depreciation on real estate assets	141,716	103,070
Intangible assets on real estate acquisitions, net	67,560	55,692
Denominator for debt to undepreciated book value of real estate assets	\$ 1,753,777	\$ 1,348,020

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Corporate Office Properties Trust
Summary Financial Data
(Unaudited)
(Amounts in thousands, except per share data)

	Three months ended 12/31		Twelve months ended 12/31	
	2004	2003	2004	2003
Reconciliation of tenant improvements, capital improvements and leasing costs for operating properties to recurring capital improvements				
Total tenant improvements on operating properties	\$ 3,455	\$ 2,306	\$ 14,067	\$ 8,588
Total capital improvements on operating properties	4,121	1,677	10,349	4,415
Total leasing costs incurred on operating properties	2,761	1,197	11,718	3,260
Less: Nonrecurring tenant improvements on operating properties	(772)	(936)	(3,993)	(2,024)
Less: Nonrecurring capital improvements on operating properties	(2,834)	(476)	(7,100)	(2,347)
Less: Nonrecurring leasing costs incurred on operating properties	(2,036)	(51)	(7,647)	(484)
Add: Recurring improvements on operating properties held through joint ventures	—	(3)	—	48
Recurring capital improvements	\$ 4,695	\$ 3,714	\$ 17,394	\$ 11,456

	Twelve months ended December 31, 2004
Reconciliation of numerators for diluted EPS and diluted FFO as reported to numerators for diluted EPS and diluted FFO excluding issuance costs associated with redeemed preferred shares	
Numerator for diluted EPS, as reported	\$ 18,911
Add: Issuance costs associated with redeemed preferred shares	1,813
Numerator for diluted EPS, as adjusted	\$ 20,724
Numerator for diluted FFO, as reported	\$ 76,248
Add: Issuance costs associated with redeemed preferred shares	1,813
Numerator for diluted FFO, as adjusted	\$ 78,061

	Twelve months ended December 31, 2003
Reconciliation of numerator and denominator for diluted EPS as reported to numerator and denominator for diluted EPS without the repurchase of preferred units in excess of recorded book value	
Numerator for diluted EPS, as reported	\$ 7,650
Add: Repurchase of preferred units in excess of recorded book value	11,224
Dividends on convertible preferred shares	544
Expense on dilutive options	10
Numerator for diluted EPS, as adjusted	\$ 19,428
Numerator for diluted EPS, as reported	28,021
Conversion of weighted average convertible preferred shares	1,197
Assumed conversion of additional share options	43
Numerator for diluted EPS, as adjusted	29,261

	Three Months Ending March 31, 2005		Twelve Months Ending December 31, 2005	
	Low	High	Low	High
Reconciliation of projected EPS-diluted to projected diluted FFO per share				
Reconciliation of numerators				
Numerator for projected EPS-diluted	\$ 4,815	\$ 5,165	\$ 19,110	\$ 21,810
Real estate related depreciation and amortization	14,195	14,195	62,944	62,944

Minority interests-common units (gross)	1,181	1,267	4,688	5,351
Numerator for projected diluted FFO per share	<u>\$ 20,191</u>	<u>\$ 20,627</u>	<u>\$ 86,742</u>	<u>\$ 90,105</u>
Reconciliation of denominators				
Denominator for projected EPS-diluted	38,592	38,592	40,196	40,196
Common units	8,544	8,544	8,544	8,544
Denominator for projected diluted FFO per share	<u>47,136</u>	<u>47,136</u>	<u>\$ 48,740</u>	<u>\$ 48,740</u>
Earnings per share - diluted	<u>\$ 0.12</u>	<u>\$ 0.13</u>	<u>\$ 0.48</u>	<u>\$ 0.54</u>
Funds from operations per share - diluted	<u>\$ 0.43</u>	<u>\$ 0.44</u>	<u>\$ 1.78</u>	<u>\$ 1.85</u>